

## Section 1: 10-Q (10-Q)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to  
Commission file number 001-36129

### **ONEMAIN HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State of Incorporation)

**27-3379612**

(I.R.S. Employer Identification No.)

**601 N.W. Second Street, Evansville, IN**

(Address of principal executive offices)

**47708**

(Zip Code)

**(812) 424-8031**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company       Emerging growth company   
(Do not check if a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At July 31, 2017, there were 135,301,930 shares of the registrant's common stock, \$0.01 par value, outstanding.

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## GLOSSARY

Terms and abbreviations used in this report are defined below.

Term or Abbreviation	Definition
1999 Indenture	Indenture dated as of May 1, 1999 between SFC and Wilmington
2014-A Notes	asset-backed notes issued in March 2014 by the Springleaf Funding Trust 2014-A
2016 Annual Report on Form 10-K	Annual Report on Form 10-K for the fiscal year ended December 31, 2016
2022 SFC Notes	\$500 million of 6.125% Senior Notes due 2022 issued by SFC on May 15, 2017 and guaranteed by OMH
30 - 89 Delinquency ratio	net finance receivables 30 - 89 days past due as a percentage of net finance receivables
5.25% SFC Notes	\$700 million of 5.25% Senior Notes due 2019 issued by SFC on December 3, 2014 and guaranteed by OMH
6.125% SFC Notes	collectively, the 2022 SFC Notes and the Additional SFC Notes
8.25% SFC Notes	\$1.0 billion of 8.25% Senior Notes due 2020 issued by SFC on April 11, 2016 and guaranteed by OMH
ABS	asset-backed securities
Additional SFC Notes	\$500 million of 6.125% Senior Notes due 2022 issued by SFC on May 30, 2017 and guaranteed by OMH
Adjusted pretax income (loss)	a non-GAAP financial measure; income (loss) before income tax expense (benefit) on a Segment Accounting Basis, excluding acquisition-related transaction and integration expenses, net gain on sale of SpringCastle interests, SpringCastle transaction costs, and losses resulting from repurchases and repayments of debt
AHL	American Health and Life Insurance Company
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Average debt	average of debt for each day in the period
Average net receivables	average of monthly average net finance receivables (net finance receivables at the beginning and end of each month divided by two) in the period
Blackstone	collectively, BTO Willow Holdings II, L.P. and Blackstone Family Tactical Opportunities Investment Partnership—NQ—ESC L.P.
CDO	collateralized debt obligations
CFPB	Consumer Financial Protection Bureau
Citigroup	CitiFinancial Credit Company
CMBS	commercial mortgage-backed securities
Dodd-Frank Act	the Dodd-Frank Wall Street Reform and Consumer Protection Act
Exchange Act	Securities Exchange Act of 1934, as amended
FA Loans	purchased credit impaired finance receivables related to the Fortress Acquisition
FASB	Financial Accounting Standards Board
FHLB	Federal Home Loan Bank
FICO score	a credit score created by Fair Isaac Corporation
Financial Funding VII LSA	Loan and Security Agreement, dated April 13, 2017, among OneMain Financial Funding VII, LLC, certain third party lenders and other third parties pursuant to which OneMain Financial Funding VII, LLC may borrow up to \$650 million
Financial Funding IX LSA	Loan and Security Agreement, dated July 14, 2017, among OneMain Financial Funding IX, LLC, certain third party lenders and other third parties pursuant to which OneMain Financial Funding IX, LLC may borrow up to \$600 million
Fixed charge ratio	earnings less income taxes, interest expense, extraordinary items, goodwill impairment, and any amounts related to discontinued operations, divided by the sum of interest expense and any preferred dividends
Fortress	Fortress Investment Group LLC

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Term or Abbreviation	Definition
Fortress Acquisition	transaction by which FCFI Acquisition LLC, an affiliate of Fortress, acquired an 80% economic interest of the sole stockholder of SFC for a cash purchase price of \$119 million, effective November 30, 2010
GAAP	generally accepted accounting principles in the United States of America
Gross charge-off ratio	annualized gross charge-offs as a percentage of average net receivables
Indenture	the SFC Base Indenture, together with the SFC Third Supplemental Indenture
Independence	Independence Holdings, LLC
Indiana DOI	Indiana Department of Insurance
Initial Stockholder	Springleaf Financial Holdings, LLC
Junior Subordinated Debenture	\$350 million aggregate principal amount of 60-year junior subordinated debt issued by SFC under an indenture dated January 22, 2007, by and between SFC and Deutsche Bank Trust Company, as trustee, and guaranteed by OMH
Lendmark Sale	the sale of 127 Springleaf branches to Lendmark Financial Service, LLC, effective April 30, 2016
LIBOR	London Interbank Offered Rate
Logan Circle	Logan Circle Partners, L.P.
Merit	Merit Life Insurance Co.
MetLife	MetLife, Inc.
Moody's	Moody's Investors Service, Inc.
Nationstar	Nationstar Mortgage LLC
Net charge-off ratio	annualized net charge-offs as a percentage of average net receivables
Net interest income	interest income less interest expense
NRZ	New Residential Investment Corp.
ODART	OneMain Direct Auto Receivables Trust
OM Loans	purchased credit impaired personal loans acquired in the OneMain Acquisition
OMFH	OneMain Financial Holdings, LLC
OMFH Indenture	Indenture entered into on December 11, 2014, as amended or supplemented from time to time, by OMFH and certain of its subsidiaries in connection with the issuance of the OMFH Notes
OMFH Notes	collectively, \$700 million aggregate principal amount of 6.75% Senior Notes due 2019 and \$800 million in aggregate principal amount of 7.25% Senior Notes due 2021
OMFH Supplemental Indenture	supplemental indenture dated as of November 8, 2016, to the OMFH Indenture
OMFIT	OneMain Financial Issuance Trust
OMH	OneMain Holdings, Inc.
OneMain	OMFH, collectively with its subsidiaries
OneMain Acquisition	Acquisition of OneMain from CitiFinancial Credit Company, effective November 1, 2015
Other SFC Notes	collectively, approximately \$5.2 billion aggregate principal amount of senior notes, on a senior unsecured basis, and the Junior Subordinated Debenture, on a junior subordinated basis, issued by SFC and guaranteed by OMH
Recovery ratio	annualized recoveries on net charge-offs as a percentage of average net receivables
retail sales finance	collectively, retail sales contracts and revolving retail accounts
RMBS	residential mortgage-backed securities
RSAs	restricted stock awards
RSUs	restricted stock units
SCP Loans	purchased credit impaired loans acquired through the SpringCastle Joint Venture
SEC	U.S. Securities and Exchange Commission
Segment Accounting Basis	a basis used to report the operating results of our segments, which reflects our allocation methodologies for certain costs and excludes the impact of applying purchase accounting
Settlement Agreement	a Settlement Agreement with the U.S. Department of Justice entered into by OMH and certain of its subsidiaries on November 13, 2015, in connection with the OneMain Acquisition

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Term or Abbreviation	Definition
SFC	Springleaf Finance Corporation
SFC Base Indenture	Indenture dated as of December 3, 2014
SFC First Supplemental Indenture	supplemental indenture dated as of December 3, 2014, to the SFC Base Indenture
SFC Guaranty Agreements	agreements entered into on December 30, 2013 by OMH whereby it agreed to fully and unconditionally guarantee the payments of principal, premium (if any) and interest on the Other SFC Notes
SFC Second Supplemental Indenture	supplemental indenture dated as of April 11, 2016, to the SFC Base Indenture
SFC Third Supplemental Indenture	supplemental indenture dated as of May 15, 2017, to the SFC Base Indenture
SFC Trust Guaranty Agreement	agreement entered into on December 30, 2013 by OMH whereby it agreed to fully and unconditionally guarantee the related payment obligations under the trust preferred securities in connection with the Junior Subordinated Debenture
SFI	Springleaf Finance, Inc.
SLFT	Springleaf Funding Trust
SpringCastle Interests Sale	the March 31, 2016 sale by SpringCastle Holdings, LLC and Springleaf Acquisition Corporation of the equity interest in the SpringCastle Joint Venture
SpringCastle Joint Venture	joint venture among SpringCastle America, LLC, SpringCastle Credit, LLC, SpringCastle Finance, LLC, and SpringCastle Acquisition LLC in which SpringCastle Holdings, LLC previously owned a 47% equity interest in each of SpringCastle America, LLC, SpringCastle Credit, LLC and SpringCastle Finance, LLC and Springleaf Acquisition Corporation previously owned a 47% equity interest in SpringCastle Acquisition LLC
SpringCastle Portfolio	loans acquired through the SpringCastle Joint Venture
Springleaf	OMH and its subsidiaries (other than OneMain)
Tangible equity	total equity less accumulated other comprehensive income or loss
Tangible managed assets	total assets less goodwill and other intangible assets
TDR finance receivables	troubled debt restructured finance receivables
Texas DOI	Texas Department of Insurance
Thur River Funding LSA	Loan and Security Agreement, dated June 29, 2017, among Thur River Funding, LLC, certain third party lenders and other third parties pursuant to which Thur River Funding, LLC may borrow up to \$350 million
Triton	Triton Insurance Company
Trust preferred securities	capital securities classified as debt for accounting purposes but due to their terms are afforded, at least in part, equity capital treatment in the calculation of effective leverage by rating agencies
UK	United Kingdom
UPB	unpaid principal balance
VFN	variable funding notes
VIEs	variable interest entities
Weighted average interest rate	annualized interest expense as a percentage of average debt
Wilmington	Wilmington Trust, National Association
Yield	annualized finance charges as a percentage of average net receivables
Yosemite	Yosemite Insurance Company

**PART I — FINANCIAL INFORMATION**
***Item 1. Financial Statements.***
**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Balance Sheets (Unaudited)**

(dollars in millions, except par value amount)	June 30, 2017	December 31, 2016
<b>Assets</b>		
Cash and cash equivalents	\$ 862	\$ 579
Investment securities	1,750	1,764
Net finance receivables:		
Personal loans (includes loans of consolidated VIEs of \$9.3 billion in 2017 and \$9.5 billion in 2016)	13,908	13,577
Real estate loans	134	144
Retail sales finance	8	11
Net finance receivables	14,050	13,732
Unearned insurance premium and claim reserves	(572)	(586)
Allowance for finance receivable losses (includes allowance of consolidated VIEs of \$474 million in 2017 and \$501 million in 2016)	(676)	(689)
Net finance receivables, less unearned insurance premium and claim reserves and allowance for finance receivable losses	12,802	12,457
Finance receivables held for sale	141	153
Restricted cash and restricted cash equivalents (includes restricted cash and restricted cash equivalents of consolidated VIEs of \$532 million in 2017 and \$552 million in 2016)	545	568
Goodwill	1,422	1,422
Other intangible assets	464	492
Other assets	712	688
<b>Total assets</b>	<b>\$ 18,698</b>	<b>\$ 18,123</b>
<b>Liabilities and Shareholders' Equity</b>		
Long-term debt (includes debt of consolidated VIEs of \$8.1 billion in 2017 and \$8.2 billion in 2016)	\$ 14,409	\$ 13,959
Insurance claims and policyholder liabilities	745	757
Deferred and accrued taxes	5	9
Other liabilities (includes other liabilities of consolidated VIEs of \$11 million in 2017 and \$12 million in 2016)	385	332
Total liabilities	15,544	15,057
Commitments and contingent liabilities (Note 14)		
<b>Shareholders' equity:</b>		
Common stock, par value \$.01 per share; 2,000,000,000 shares authorized, 135,301,930 and 134,867,868 shares issued and outstanding at June 30, 2017 and December 31, 2016, respectively	1	1
Additional paid-in capital	1,552	1,548
Accumulated other comprehensive income (loss)	3	(6)
Retained earnings	1,598	1,523
Total shareholders' equity	3,154	3,066
<b>Total liabilities and shareholders' equity</b>	<b>\$ 18,698</b>	<b>\$ 18,123</b>

See Notes to Condensed Consolidated Financial Statements.





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**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Operations (Unaudited)**

(dollars in millions, except per share amounts)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b>Interest income:</b>				
Finance charges	\$ 768	\$ 723	\$ 1,524	\$ 1,508
Finance receivables held for sale originated as held for investment	4	18	7	64
<b>Total interest income</b>	<b>772</b>	<b>741</b>	<b>1,531</b>	<b>1,572</b>
<b>Interest expense</b>	<b>203</b>	<b>214</b>	<b>405</b>	<b>440</b>
<b>Net interest income</b>	<b>569</b>	<b>527</b>	<b>1,126</b>	<b>1,132</b>
Provision for finance receivable losses	236	214	481	411
<b>Net interest income after provision for finance receivable losses</b>	<b>333</b>	<b>313</b>	<b>645</b>	<b>721</b>
<b>Other revenues:</b>				
Insurance	104	114	207	228
Investment	20	24	39	44
Net loss on repurchases and repayments of debt	(27)	(13)	(28)	(16)
Net gain on sale of SpringCastle interests	—	—	—	167
Net gain on sale of personal loans	—	22	—	22
Other	24	18	44	23
<b>Total other revenues</b>	<b>121</b>	<b>165</b>	<b>262</b>	<b>468</b>
<b>Other expenses:</b>				
Operating expenses:				
Salaries and benefits	191	192	377	406
Acquisition-related transaction and integration expenses	14	21	37	54
Other operating expenses	137	177	279	344
Insurance policy benefits and claims	46	46	91	91
<b>Total other expenses</b>	<b>388</b>	<b>436</b>	<b>784</b>	<b>895</b>
<b>Income before income taxes</b>	<b>66</b>	<b>42</b>	<b>123</b>	<b>294</b>
Income taxes	24	16	48	103
<b>Net income</b>	<b>42</b>	<b>26</b>	<b>75</b>	<b>191</b>
Net income attributable to non-controlling interests	—	—	—	28
<b>Net income attributable to OneMain Holdings, Inc.</b>	<b>\$ 42</b>	<b>\$ 26</b>	<b>\$ 75</b>	<b>\$ 163</b>
<b>Share Data:</b>				
Weighted average number of shares outstanding:				
Basic	135,249,610	134,728,465	135,234,143	134,711,612
Diluted	135,513,427	134,952,992	135,543,342	134,930,370
Earnings per share:				
Basic	\$ 0.31	\$ 0.19	\$ 0.55	\$ 1.21
Diluted	\$ 0.30	\$ 0.19	\$ 0.55	\$ 1.21

See Notes to Condensed Consolidated Financial Statements.

**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Comprehensive Income (Unaudited)**

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b>Net income</b>	\$ 42	\$ 26	\$ 75	\$ 191
<b>Other comprehensive income:</b>				
Net change in unrealized gains on non-credit impaired available-for-sale securities	10	31	20	58
Foreign currency translation adjustments	4	1	4	7
Income tax effect:				
Net unrealized gains on non-credit impaired available-for-sale securities	(4)	(10)	(7)	(20)
Foreign currency translation adjustments	(2)	(1)	(2)	(3)
Other comprehensive income, net of tax, before reclassification adjustments	8	21	15	42
Reclassification adjustments included in net income:				
Net realized gains on available-for-sale securities	(4)	(4)	(8)	(6)
Income tax effect:				
Net realized gains on available-for-sale securities	1	1	2	2
Reclassification adjustments included in net income, net of tax	(3)	(3)	(6)	(4)
Other comprehensive income, net of tax	5	18	9	38
<b>Comprehensive income</b>	<b>47</b>	<b>44</b>	<b>84</b>	<b>229</b>
Comprehensive income attributable to non-controlling interests	—	—	—	28
<b>Comprehensive income attributable to OneMain Holdings, Inc.</b>	<b>\$ 47</b>	<b>\$ 44</b>	<b>\$ 84</b>	<b>\$ 201</b>

See Notes to Condensed Consolidated Financial Statements.

**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Shareholders' Equity (Unaudited)**

(dollars in millions)	OneMain Holdings, Inc. Shareholders' Equity						
	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	OneMain Holdings, Inc. Shareholders' Equity	Non-controlling Interests	Total Shareholders' Equity
<b>Balance, January 1, 2017</b>	\$ 1	\$ 1,548	\$ (6)	\$ 1,523	\$ 3,066	\$ —	\$ 3,066
Share-based compensation expense, net of forfeitures	—	9	—	—	9	—	9
Withholding tax on share-based compensation	—	(5)	—	—	(5)	—	(5)
Other comprehensive income	—	—	9	—	9	—	9
Net income	—	—	—	75	75	—	75
<b>Balance, June 30, 2017</b>	<u>\$ 1</u>	<u>\$ 1,552</u>	<u>\$ 3</u>	<u>\$ 1,598</u>	<u>\$ 3,154</u>	<u>\$ —</u>	<u>\$ 3,154</u>
<b>Balance, January 1, 2016</b>	\$ 1	\$ 1,533	\$ (33)	\$ 1,308	\$ 2,809	\$ (79)	\$ 2,730
Share-based compensation expense, net of forfeitures	—	12	—	—	12	—	12
Excess tax benefit from share-based compensation	—	3	—	—	3	—	3
Withholding tax on share-based compensation	—	(5)	—	—	(5)	—	(5)
Change in non-controlling interests:							
Distributions declared to joint venture partners	—	—	—	—	—	(18)	(18)
Sale of equity interests in SpringCastle joint venture	—	—	—	—	—	69	69
Other comprehensive income	—	—	38	—	38	—	38
Net income	—	—	—	163	163	28	191
<b>Balance, June 30, 2016</b>	<u>\$ 1</u>	<u>\$ 1,543</u>	<u>\$ 5</u>	<u>\$ 1,471</u>	<u>\$ 3,020</u>	<u>\$ —</u>	<u>\$ 3,020</u>

See Notes to Condensed Consolidated Financial Statements.

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**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**

(dollars in millions)	Six Months Ended June 30,	
	2017	2016
<b>Cash flows from operating activities</b>		
Net income	\$ 75	\$ 191
Reconciling adjustments:		
Provision for finance receivable losses	481	411
Depreciation and amortization	182	301
Deferred income tax charge (benefit)	(11)	22
Net gain on sale of personal loans	—	(22)
Net loss on repurchases and repayments of debt	28	16
Share-based compensation expense, net of forfeitures	9	12
Net gain on sale of SpringCastle interests	—	(167)
Other	—	(6)
Cash flows due to changes in:		
Other assets and other liabilities	28	(4)
Insurance claims and policyholder liabilities	(31)	(29)
Taxes receivable and payable	(14)	(74)
Accrued interest and finance charges	(7)	6
Other, net	—	2
Net cash provided by operating activities	<u>740</u>	<u>659</u>
<b>Cash flows from investing activities</b>		
Net principal collections (originations) of finance receivables held for investment and held for sale	(884)	(625)
Proceeds on sales of finance receivables held for sale originated as held for investment	—	624
Proceeds from sale of SpringCastle interests, net of restricted cash released	—	26
Cash received from CitiFinancial Credit Company	—	23
Available-for-sale securities purchased	(351)	(263)
Trading and other securities purchased	—	(10)
Available-for-sale securities called, sold, and matured	382	454
Trading and other securities called, sold, and matured	6	26
Other, net	(7)	(7)
Net cash provided by (used for) investing activities	<u>(854)</u>	<u>248</u>
<b>Cash flows from financing activities</b>		
Proceeds from issuance of long-term debt, net of commissions	2,633	3,476
Repayments of long-term debt	(2,254)	(4,687)
Distributions to joint venture partners	—	(18)
Excess tax benefit from share-based compensation	—	3
Withholding tax on share-based compensation	(5)	(5)
Net cash provided by (used for) financing activities	<u>374</u>	<u>(1,231)</u>

**Condensed Consolidated Statements of Cash Flows (Unaudited) (Continued)**

(dollars in millions)	At or for the Six Months Ended June 30,	
	2017	2016

Effect of exchange rate changes on cash and cash equivalents	—	1
Net change in cash and cash equivalents and restricted cash and restricted cash equivalents	<b>260</b>	(323)
Cash and cash equivalents and restricted cash and restricted cash equivalents at beginning of period	<b>1,147</b>	1,615
Cash and cash equivalents and restricted cash and restricted cash equivalents at end of period	<u><b>\$ 1,407</b></u>	<u>\$ 1,292</u>

**Supplemental cash flow information**

Cash and cash equivalents	<b>\$ 862</b>	\$ 742
Restricted cash and restricted cash equivalents	<b>545</b>	550
Total cash and cash equivalents and restricted cash and restricted cash equivalents	<u><b>\$ 1,407</b></u>	<u>\$ 1,292</u>

**Supplemental non-cash activities**

Transfer of finance receivables held for investment to finance receivables held for sale (prior to deducting allowance for finance receivable losses)	<b>\$ —</b>	\$ 1,895
Transfer of finance receivables to real estate owned	<b>5</b>	4
Net unsettled investment security purchases	<b>(3)</b>	(2)

Restricted cash and restricted cash equivalents primarily represent funds required to be used for future debt payments relating to our securitization transactions and escrow deposits.

See Notes to Condensed Consolidated Financial Statements.

**ONEMAIN HOLDINGS, INC. AND SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2017**

**1. Business and Basis of Presentation**

OneMain Holdings, Inc. is referred to in this report as “OMH” or, collectively with its subsidiaries, whether directly or indirectly owned, the “Company,” “we,” “us,” or “our.” OMH is a Delaware corporation. At June 30, 2017, the Initial Stockholder owned approximately 57% of OMH’s common stock. The Initial Stockholder is owned primarily by a private equity fund managed by an affiliate of Fortress.

OMH is a financial services holding company whose principal subsidiaries are SFI and Independence. SFI’s principal subsidiary is SFC, and Independence’s principal subsidiary is OMFH. SFC and OMFH are financial services holding companies with subsidiaries engaged in the consumer finance and insurance businesses.

**BASIS OF PRESENTATION**

We prepared our condensed consolidated financial statements using GAAP. These statements are unaudited. The year-end condensed balance sheet data was derived from our audited financial statements, but does not include all disclosures required by GAAP. The statements include the accounts of OMH, its subsidiaries (all of which are wholly owned, except for certain indirect subsidiaries associated with the SpringCastle Joint Venture, in which we owned a 47% equity interest prior to March 31, 2016), and VIEs in which we hold a controlling financial interest and for which we are considered to be the primary beneficiary as of the financial statement date.

We eliminated all material intercompany accounts and transactions. We made judgments, estimates, and assumptions that affect amounts reported in our condensed consolidated financial statements and disclosures of contingent assets and liabilities. In management’s opinion, the condensed consolidated financial statements include the normal, recurring adjustments necessary for a fair statement of results. Ultimate results could differ from our estimates. We evaluated the effects of and the need to disclose events that occurred subsequent to the balance sheet date. To conform to the 2017 presentation, we have reclassified certain items in prior periods of our condensed consolidated statements of cash flows. Also, to conform to the new alignment of our segments, as further discussed in Note 16, we have revised our prior period segment disclosures.

The condensed consolidated financial statements in this report should be read in conjunction with the consolidated financial statements and related notes included in our 2016 Annual Report on Form 10-K. We follow the same significant accounting policies for our interim reporting, except for the new accounting pronouncements subsequently adopted and disclosed below.

**2. Recent Accounting Pronouncements**

**ACCOUNTING PRONOUNCEMENTS RECENTLY ADOPTED**

***Investments***

In March of 2016, the FASB issued ASU 2016-07, *Simplifying the Transition to the Equity Method of Accounting*, which eliminates the requirement that, when an investment qualifies for use of the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method of accounting had been in effect during all previous periods that the investment had been held. The ASU requires that an entity that has available-for-sale securities recognize, through earnings, the unrealized holding gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method of accounting. The amendment in this ASU became effective prospectively for the Company for annual periods beginning January 1, 2017. We have adopted this ASU as of January 1, 2017 and concluded that it does not have an impact on our consolidated financial statements.

***Statement of Cash Flows***

In November of 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows*, which simplifies the presentation of restricted cash on the statement of cash flows by requiring entities to include restricted cash and restricted cash equivalents in the reconciliation of cash and cash equivalents. The amendments in this ASU become effective for the Company for fiscal years beginning January 1, 2018. We elected to early adopt this ASU as of January 1, 2017 and presented this change on a

retrospective basis for all periods presented. We have concluded that this ASU does not have a material impact on our consolidated financial statements.

### ***Technical Corrections and Improvements***

In January of 2017, the FASB issued ASU 2017-03, *Accounting Changes and Error Corrections*, to enhance the footnote disclosure guidelines for ASUs 2014-09, 2016-02, and 2016-13. The amendments to this transition guidance became effective for the Company for fiscal years beginning January 1, 2017. We have adopted this ASU as of January 1, 2017 on a prospective basis. We have concluded that this ASU does not have a material impact on our consolidated financial statements.

### ***Business Combinations***

In January of 2017, the FASB issued ASU 2017-01, *Business Combinations*, to clarify the definition of a business, which establishes a process to determine when an integrated set of assets and activities can be deemed a business combination. The amendments in this ASU become effective for the Company for annual periods beginning January 1, 2018. We elected to early adopt this ASU as of April 1, 2017 on a prospective basis. We have concluded that the adoption of this ASU will not have a material impact on our consolidated financial statements.

## **ACCOUNTING PRONOUNCEMENTS TO BE ADOPTED**

### ***Revenue Recognition***

In May of 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which provides a consistent revenue accounting model across industries. In August of 2015, the FASB issued ASU 2015-14, *Revenue from Contracts with Customers - Deferral of the Effective Date*, to defer the effective date of the new revenue recognition standard by one year, which results in the ASU becoming effective for the Company for annual periods beginning January 1, 2018. In March of 2016, the FASB issued ASU 2016-08, *Principal versus Agent Considerations*, which clarifies the implementation of the guidance on principal versus agent considerations from ASU 2014-09. ASU 2016-08 does not change the core principle of the guidance in ASU 2014-09, but rather clarifies the distinction between principal versus agent considerations when implementing ASU 2014-09. In April of 2016, the FASB issued ASU 2016-10, *Identifying Performance Obligations and Licensing*, to clarify the implementation guidance of ASU 2014-09 relating to performance obligations and licensing. In May of 2016, the FASB issued ASU 2016-12, *Narrow-Scope Improvements and Practical Expedients*, to clarify guidance in ASU 2014-09 related to assessing collectability, presentation of sales taxes, noncash consideration, and completed contracts/contract modifications. In December of 2016, the FASB issued ASU 2016-20, *Technical Corrections and Improvements to Topic 606*, which improves the guidance specific to the amendments in ASU 2014-09.

The Company will adopt this ASU effective January 1, 2018. The Company's ongoing implementation efforts include the identification of other revenue streams that are within the scope of the new guidance and the review of related contracts with customers to determine the effect on certain non-interest income items presented in our consolidated statements of operations and on the presentation of disclosures. As substantially all of the Company's revenues have historically been generated from activities that are outside the scope of the ASU, we do not believe that the adoption of this ASU will have a material impact on our consolidated financial statements.

### ***Financial Instruments***

In January of 2016, the FASB issued ASU 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities*, which simplifies the impairment assessment of equity investments. The update requires equity investments to be measured at fair value with changes recognized in net income. This ASU eliminates the requirement to disclose the methods and assumptions to estimate fair value for financial instruments, requires the use of the exit price for disclosure purposes, requires the change in liability due to a change in credit risk to be presented in other comprehensive income, requires separate presentation of financial assets and liabilities by measurement category and form of asset (securities and loans), and clarifies the need for a valuation allowance on a deferred tax asset related to available-for-sale securities. The amendments in this ASU become effective prospectively for the Company for annual periods beginning January 1, 2018. We are evaluating whether the adoption of this ASU will have a material impact on our consolidated financial statements.

In March of 2017, the FASB issued ASU 2017-08, *Receivables - Nonrefundable Fees and Other Costs*, which amends the amortization period for certain purchased callable debt securities held at a premium. This ASU shortens the amortization period for the premium from the adjustment of yield over the contractual life of the instrument to the earliest call date. The



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amendments in this ASU become effective for the Company for fiscal years beginning January 1, 2019. We are evaluating whether the adoption of this ASU will have a material impact on our consolidated financial statements.

### ***Leases***

In February of 2016, the FASB issued ASU 2016-02, *Leases*. The ASU requires lessees to recognize a right-of-use asset and a liability for the obligation to make payments on leases with terms greater than 12 months and to disclose information related to the amount, timing and uncertainty of cash flows arising from leases, including various qualitative and quantitative requirements. The amendments in this ASU become effective for the Company for annual periods beginning January 1, 2019. We believe that the adoption of this ASU will have a material impact on our consolidated financial statements, and we are in the process of quantifying the expected impact.

### ***Revenue Recognition and Derivatives and Hedging***

In May of 2016, the FASB issued ASU 2016-11, *Revenue Recognition and Derivatives and Hedging*, to rescind certain SEC guidance in Topic 605 and Topic 815 as ASU 2014-09 becomes effective for the Company. Our adoption of ASU 2014-09 will bring us into alignment with this ASU. We believe that the adoption of this ASU will not have a material impact on our consolidated financial statements.

### ***Allowance for Finance Receivables Losses***

In June of 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses: Measurement of Credit Losses on Financial Instruments*. The ASU significantly changes the way that entities will be required to measure credit losses. The new standard requires that the estimated credit loss be based upon an “expected credit loss” approach rather than the “incurred loss” approach currently required. The new approach will require entities to measure all expected credit losses for financial assets based on historical experience, current conditions, and reasonable forecasts of collectability. It is anticipated that the expected credit loss model will require earlier recognition of credit losses than the incurred loss approach.

The ASU requires that credit losses for purchased financial assets with a more-than-insignificant amount of credit deterioration since origination that are measured at amortized cost basis be determined in a similar manner to other financial assets measured at amortized cost basis; however, the initial allowance for credit losses is added to the purchase price of the financial asset rather than being reported as a credit loss expense. Subsequent changes in the allowance for credit losses are recorded in earnings. Interest income should be recognized based on the effective rate, excluding the discount embedded in the purchase price attributable to expected credit losses at acquisition.

The ASU also requires companies to record allowances for held-to-maturity and available-for-sale debt securities rather than write-downs of such assets.

In addition, the ASU requires qualitative and quantitative disclosures that provide information about the allowance and the significant factors that influenced management’s estimate of the allowance.

The ASU will become effective for the Company for fiscal years beginning January 1, 2020. Early adoption is permitted for fiscal years beginning January 1, 2019. The adoption of this ASU will have a material impact on our consolidated financial statements, and we are in the process of quantifying the expected impacts.

### ***Statement of Cash Flows***

In August of 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments*, which clarifies how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments in this ASU will become effective for the Company for fiscal years beginning January 1, 2018. We are evaluating whether the adoption of this ASU will have a material impact on our consolidated financial statements.

### ***Income Taxes***

In October of 2016, the FASB issued ASU 2016-16, *Income Taxes: Intra-Entity Transfers of Assets Other Than Inventory*, which requires entities to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The amendments in this ASU will become effective for the Company for annual reporting periods beginning January 1, 2018. We are evaluating whether the adoption of this ASU will have a material impact on our consolidated financial statements.

### ***Goodwill Impairment***

In January of 2017, the FASB issued ASU 2017-04, *Intangibles-Goodwill and Other: Simplifying the Test for Goodwill Impairment*, which simplifies the test for goodwill impairment by eliminating Step 2 in the impairment process. The amendments in this ASU will become effective for the Company for fiscal years beginning January 1, 2020. We believe that the adoption of this ASU will not have a material impact on our consolidated financial statements.

### ***Compensation and Benefits***

In March of 2017, the FASB issued ASU 2017-07, *Compensation-Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*, to improve the presentation of the net periodic pension cost and net periodic postretirement benefit costs. It requires that a company present separately the service cost component on the income statement. The amendments in this ASU become effective for the Company for annual periods beginning January 1, 2018. We are evaluating whether the adoption of this ASU will have a material impact on our consolidated financial statements.

In May of 2017, the FASB issued ASU 2017-09, *Compensation-Stock Compensation: Scope of Modification Accounting*, which attempts to simplify the guidance about changes to the terms or conditions of a share-based payment award that requires an entity to apply modification accounting. The amendments in this ASU become effective for the Company for annual periods beginning January 1, 2018. We do not believe the adoption of this ASU will have a material impact on our consolidated financial statements.

We do not believe that any other accounting pronouncements issued during the six months ended June 30, 2017, but not yet effective, would have a material impact on our consolidated financial statements or disclosures, if adopted.

### **3. Finance Receivables**

Our finance receivable types include personal loans, real estate loans, and retail sales finance as defined below:

- ***Personal loans*** — are secured by consumer goods, automobiles, or other personal property or are unsecured, typically non-revolving with a fixed-rate and a fixed, original term of three to six years. At June 30, 2017, we had over 2.2 million personal loans representing \$13.9 billion of net finance receivables, compared to 2.2 million personal loans totaling \$13.6 billion at December 31, 2016.
- ***Real estate loans*** — are secured by first or second mortgages on residential real estate, generally have maximum original terms of 360 months, and are considered non-conforming. Real estate loans may be closed-end accounts or open-end home equity lines of credit and are primarily fixed-rate products. Since we ceased originating real estate loans in January of 2012, our real estate loans have been in a liquidating status.
- ***Retail sales finance*** — include retail sales contracts and revolving retail accounts. Retail sales contracts are closed-end accounts that represent a single purchase transaction. Revolving retail accounts are open-end accounts that can be used for financing repeated purchases from the same merchant. Retail sales contracts are secured by the personal property designated in the contract and generally have maximum original terms of 60 months. Revolving retail accounts are secured by the goods purchased and generally require minimum monthly payments based on the amount financed calculated after the most recent purchase or outstanding balances. Our retail sales finance portfolio is in a liquidating status.

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Components of net finance receivables held for investment by type were as follows:

(dollars in millions)	Personal Loans	Real Estate Loans	Retail Sales Finance	Total
<b>June 30, 2017</b>				
Gross receivables *	\$ 15,429	\$ 132	\$ 9	\$ 15,570
Unearned finance charges and points and fees	(1,796)	1	(1)	(1,796)
Accrued finance charges	179	1	—	180
Deferred origination costs	96	—	—	96
<b>Total</b>	<b>\$ 13,908</b>	<b>\$ 134</b>	<b>\$ 8</b>	<b>\$ 14,050</b>
<b>December 31, 2016</b>				
Gross receivables *	\$ 15,405	\$ 142	\$ 12	\$ 15,559
Unearned finance charges and points and fees	(2,062)	1	(1)	(2,062)
Accrued finance charges	151	1	—	152
Deferred origination costs	83	—	—	83
<b>Total</b>	<b>\$ 13,577</b>	<b>\$ 144</b>	<b>\$ 11</b>	<b>\$ 13,732</b>

\* Gross receivables are defined as follows:

- **Finance receivables purchased as a performing receivable** — gross finance receivables equal the UPB for interest bearing accounts and the gross remaining contractual payments for precompute accounts. Additionally, the remaining unearned discount, net of premium established at the time of purchase, is included in both interest bearing and precompute accounts to reflect the finance receivable balance at its initial fair value;
- **Finance receivables originated subsequent to the OneMain Acquisition and the Fortress Acquisition** — gross finance receivables equal the UPB for interest bearing accounts and the gross remaining contractual payments for precompute accounts;
- **Purchased credit impaired finance receivables** — gross finance receivables equal the remaining estimated cash flows less the current balance of accretable yield on the purchased credit impaired accounts; and
- **TDR finance receivables** — gross finance receivables equal the UPB for interest bearing accounts and the gross remaining contractual payments for precompute accounts. Additionally, the remaining unearned discount, net of premium established at the time of purchase, is included in both interest bearing and precompute accounts previously purchased as a performing receivable.

At June 30, 2017 and December 31, 2016, unused lines of credit extended to customers by the Company were immaterial.

**CREDIT QUALITY INDICATOR**

We consider the delinquency status of our finance receivables as our primary credit quality indicator. We monitor delinquency trends to manage our exposure to credit risk. When finance receivables are 60 days past due, we consider them delinquent and transfer collection of these accounts to our centralized operations, as these accounts are considered to be at increased risk for loss. At 90 days or more past due, we consider our finance receivables to be nonperforming.

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The following is a summary of net finance receivables held for investment by type and by number of days delinquent:

(dollars in millions)	<b>Personal Loans</b>	<b>Real Estate Loans</b>	<b>Retail Sales Finance</b>	<b>Total</b>
<b>June 30, 2017</b>				
Net finance receivables:				
<i>Performing</i>				
Current	\$ 13,329	\$ 99	\$ 8	\$ 13,436
30-59 days past due	176	9	—	185
60-89 days past due	118	4	—	122
Total performing	<u>13,623</u>	<u>112</u>	<u>8</u>	<u>13,743</u>
<i>Nonperforming</i>				
90-179 days past due	278	5	—	283
180 days or more past due	7	17	—	24
Total nonperforming	<u>285</u>	<u>22</u>	<u>—</u>	<u>307</u>
Total	<u>\$ 13,908</u>	<u>\$ 134</u>	<u>\$ 8</u>	<u>\$ 14,050</u>

**December 31, 2016**

Net finance receivables:

<i>Performing</i>				
Current	\$ 12,920	\$ 102	\$ 11	\$ 13,033
30-59 days past due	174	9	—	183
60-89 days past due	130	4	—	134
Total performing	<u>13,224</u>	<u>115</u>	<u>11</u>	<u>13,350</u>
<i>Nonperforming</i>				
90-179 days past due	349	8	—	357
180 days or more past due	4	21	—	25
Total nonperforming	<u>353</u>	<u>29</u>	<u>—</u>	<u>382</u>
Total	<u>\$ 13,577</u>	<u>\$ 144</u>	<u>\$ 11</u>	<u>\$ 13,732</u>

We accrue finance charges on revolving retail finance receivables up to the date of charge-off at 180 days past due. Our revolving retail finance receivables that were more than 90 days past due and still accruing finance charges at June 30, 2017 and at December 31, 2016 were immaterial.

**PURCHASED CREDIT IMPAIRED FINANCE RECEIVABLES**

Our purchased credit impaired finance receivables consist of receivables purchased in connection with the OneMain Acquisition and the Fortress Acquisition.

Prior to March 31, 2016, our purchased credit impaired finance receivables also included the SpringCastle Portfolio, which was purchased in connection with the joint venture acquisition of the SpringCastle Portfolio. On March 31, 2016, we sold the SpringCastle Portfolio in connection with the SpringCastle Interests Sale.

We report the carrying amount (which initially was the fair value) of our purchased credit impaired finance receivables in net finance receivables, less allowance for finance receivable losses or in finance receivables held for sale as discussed below.

At June 30, 2017 and December 31, 2016, finance receivables held for sale totaled \$141 million and \$153 million, respectively, which include purchased credit impaired finance receivables, as well as TDR finance receivables. Therefore, we are presenting the financial information for our purchased credit impaired finance receivables and TDR finance receivables combined for finance receivables held for investment and finance receivables held for sale in the tables below. See Note 5 for further information on our finance receivables held for sale.

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Information regarding our purchased credit impaired finance receivables held for investment and held for sale were as follows:

(dollars in millions)	OM Loans	FA Loans (a)	Total
<b>June 30, 2017</b>			
Carrying amount, net of allowance	\$ 237	\$ 62	\$ 299
Outstanding balance (b)	325	100	425
Allowance for purchased credit impaired finance receivable losses	19	8	27
<b>December 31, 2016</b>			
Carrying amount, net of allowance	\$ 324	\$ 70	\$ 394
Outstanding balance (b)	444	107	551
Allowance for purchased credit impaired finance receivable losses	29	8	37

(a) Purchased credit impaired FA Loans held for sale included in the table above were as follows:

(dollars in millions)	June 30, 2017	December 31, 2016
Carrying amount	\$ 48	\$ 54
Outstanding balance	77	83

(b) Outstanding balance is defined as UPB of the loans with a net carrying amount.

The allowance for purchased credit impaired finance receivable losses at June 30, 2017 and December 31, 2016, reflected the carrying value of the purchased credit impaired loans held for investment being higher than the present value of the expected cash flows.

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Changes in accretible yield for purchased credit impaired finance receivables held for investment and held for sale were as follows:

(dollars in millions)	OM Loans	SCP Loans	FA Loans	Total
<b>Three Months Ended June 30, 2017</b>				
Balance at beginning of period	\$ 48	\$ —	\$ 59	\$ 107
Accretion (a)	(9)	—	(2)	(11)
Reclassifications from (to) nonaccretible difference (b)	10	—	(2)	8
Balance at end of period	<u>\$ 49</u>	<u>\$ —</u>	<u>\$ 55</u>	<u>\$ 104</u>
<b>Three Months Ended June 30, 2016</b>				
Balance at beginning of period	\$ 104	\$ —	\$ 74	\$ 178
Accretion (a)	(17)	—	(2)	(19)
Reclassifications to nonaccretible difference (b)	—	—	(11)	(11)
Balance at end of period	<u>\$ 87</u>	<u>\$ —</u>	<u>\$ 61</u>	<u>\$ 148</u>
<b>Six Months Ended June 30, 2017</b>				
Balance at beginning of period	\$ 59	\$ —	\$ 60	\$ 119
Accretion (a)	(20)	—	(3)	(23)
Reclassifications from (to) nonaccretible difference (b)	10	—	(2)	8
Balance at end of period	<u>\$ 49</u>	<u>\$ —</u>	<u>\$ 55</u>	<u>\$ 104</u>
<b>Six Months Ended June 30, 2016</b>				
Balance at beginning of period	\$ 151	\$ 375	\$ 66	\$ 592
Accretion (a)	(41)	(16)	(4)	(61)
Reclassifications to nonaccretible difference (b)	—	—	(1)	(1)
Transfer due to finance receivables sold	—	(359)	—	(359)
Other (c)	(23)	—	—	(23)
Balance at end of period	<u>\$ 87</u>	<u>\$ —</u>	<u>\$ 61</u>	<u>\$ 148</u>

(a) Accretion on our purchased credit impaired FA Loans held for sale included in the table above were immaterial.

(b) Reclassifications from (to) nonaccretible difference represents the increases (decreases) in accretible yield resulting from higher (lower) estimated undiscounted cash flows.

(c) Other reflects a measurement period adjustment in the first quarter of 2016 based on a change in the expected cash flows in the purchase credit impaired portfolio related to the OneMain Acquisition. The measurement period adjustment created a decrease of \$23 million to the beginning balance of the OM Loans accretible yield.

**TDR FINANCE RECEIVABLES**

Information regarding TDR finance receivables held for investment and held for sale were as follows:

(dollars in millions)	Personal Loans	Real Estate Loans *	Total
<b>June 30, 2017</b>			
TDR gross finance receivables	\$ 255	\$ 142	\$ 397
TDR net finance receivables	254	143	397
Allowance for TDR finance receivable losses	127	11	138
<b>December 31, 2016</b>			
TDR gross finance receivables	\$ 151	\$ 133	\$ 284
TDR net finance receivables	152	134	286
Allowance for TDR finance receivable losses	69	11	80

\* TDR real estate loans held for sale included in the table above were as follows:

(dollars in millions)	June 30, 2017	December 31, 2016
TDR gross finance receivables	\$ 91	\$ 89
TDR net finance receivables	92	90

As of June 30, 2017, we had no commitments to lend additional funds on our TDR finance receivables.

TDR average net receivables held for investment and held for sale and finance charges recognized on TDR finance receivables held for investment and held for sale were as follows:

(dollars in millions)	Personal Loans *	Real Estate Loans *	Total
<b>Three Months Ended June 30, 2017</b>			
TDR average net receivables	\$ 197	\$ 140	\$ 337
TDR finance charges recognized	9	2	11
<b>Three Months Ended June 30, 2016</b>			
TDR average net receivables	\$ 83	\$ 202	\$ 285
TDR finance charges recognized	2	3	5
<b>Six Months Ended June 30, 2017</b>			
TDR average net receivables	\$ 175	\$ 138	\$ 313
TDR finance charges recognized	15	4	19
<b>Six Months Ended June 30, 2016</b>			
TDR average net receivables	\$ 73	\$ 202	\$ 275
TDR finance charges recognized	3	6	9

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\* TDR finance receivables held for sale included in the table above were as follows:

(dollars in millions)	Personal Loans	Real Estate Loans	Total
<b>Three Months Ended June 30, 2017</b>			
TDR average net receivables	\$ —	\$ 91	\$ 91
TDR finance charges recognized	—	2	2
<b>Three Months Ended June 30, 2016</b>			
TDR average net receivables	\$ 1	\$ 112	\$ 113
TDR finance charges recognized	—	2	2
<b>Six Months Ended June 30, 2017</b>			
TDR average net receivables	\$ —	\$ 90	\$ 90
TDR finance charges recognized	—	3	3
<b>Six Months Ended June 30, 2016</b>			
TDR average net receivables	\$ 2	\$ 102	\$ 104
TDR finance charges recognized	—	3	3



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Information regarding the new volume of the TDR finance receivables held for investment and held for sale were as follows:

(dollars in millions)	Personal Loans (a)	SpringCastle Portfolio	Real Estate Loans (a)	Total
<b>Three Months Ended June 30, 2017</b>				
Pre-modification TDR net finance receivables	\$ 115	\$ —	\$ 10	\$ 125
Post-modification TDR net finance receivables:				
Rate reduction	\$ 79	\$ —	\$ 10	\$ 89
Other (b)	35	—	—	35
Total post-modification TDR net finance receivables	\$ 114	\$ —	\$ 10	\$ 124
Number of TDR accounts	14,583	—	350	14,933
<b>Three Months Ended June 30, 2016</b>				
Pre-modification TDR net finance receivables	\$ 50	\$ —	\$ 6	\$ 56
Post-modification TDR net finance receivables:				
Rate reduction	\$ 47	\$ —	\$ 5	\$ 52
Other (b)	2	—	1	3
Total post-modification TDR net finance receivables	\$ 49	\$ —	\$ 6	\$ 55
Number of TDR accounts	6,709	—	116	6,825
<b>Six Months Ended June 30, 2017</b>				
Pre-modification TDR net finance receivables	\$ 159	\$ —	\$ 13	\$ 172
Post-modification TDR net finance receivables:				
Rate reduction	\$ 118	\$ —	\$ 13	\$ 131
Other (b)	39	—	—	39
Total post-modification TDR net finance receivables	\$ 157	\$ —	\$ 13	\$ 170
Number of TDR accounts	21,021	—	414	21,435
<b>Six Months Ended June 30, 2016</b>				
Pre-modification TDR net finance receivables	\$ 100	\$ 1	\$ 10	\$ 111
Post-modification TDR net finance receivables:				
Rate reduction	\$ 93	\$ 1	\$ 8	\$ 102
Other (b)	5	—	2	7
Total post-modification TDR net finance receivables	\$ 98	\$ 1	\$ 10	\$ 109
Number of TDR accounts	13,625	157	205	13,987

(a) TDR finance receivables held for sale included in the table above were immaterial.

(b) “Other” modifications primarily include forgiveness of principal or interest.

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Personal loans held for investment and held for sale that were modified as TDR personal loans within the previous 12 months and for which there was a default during the period to cause the TDR personal loans to be considered nonperforming (90 days or more past due) were as follows:

(dollars in millions)	<b>Personal Loans</b>
<b>Three Months Ended June 30, 2017</b>	
TDR net finance receivables *	\$ 30
Number of TDR accounts	4,805
<b>Three Months Ended June 30, 2016</b>	
TDR net finance receivables *	\$ 4
Number of TDR accounts	640
<b>Six Months Ended June 30, 2017</b>	
TDR net finance receivables *	\$ 42
Number of TDR accounts	6,598
<b>Six Months Ended June 30, 2016</b>	
TDR net finance receivables *	\$ 6
Number of TDR accounts	1,040

\* Represents the corresponding balance of TDR net finance receivables at the end of the month in which they defaulted.

TDR real estate loans and TDR SpringCastle Portfolio loans for the three and six months ended June 30, 2017 and 2016 that defaulted during the previous 12-month period were immaterial.

#### 4. Allowance for Finance Receivable Losses

Changes in the allowance for finance receivable losses by finance receivable type were as follows:

(dollars in millions)	Personal Loans	SpringCastle Portfolio	Real Estate Loans	Retail Sales Finance	Consolidated Total
<b>Three Months Ended June 30, 2017</b>					
Balance at beginning of period	\$ 646	\$ —	\$ 19	\$ 1	\$ 666
Provision for finance receivable losses	235	—	1	—	236
Charge-offs	(253)	—	(2)	—	(255)
Recoveries	28	—	1	—	29
Balance at end of period	<u>\$ 656</u>	<u>\$ —</u>	<u>\$ 19</u>	<u>\$ 1</u>	<u>\$ 676</u>
<b>Three Months Ended June 30, 2016</b>					
Balance at beginning of period	\$ 587	\$ —	\$ 49	\$ —	\$ 636
Provision for finance receivable losses	212	—	2	—	214
Charge-offs	(227)	—	(4)	—	(231)
Recoveries	15	—	2	1	18
Other *	—	—	(29)	—	(29)
Balance at end of period	<u>\$ 587</u>	<u>\$ —</u>	<u>\$ 20</u>	<u>\$ 1</u>	<u>\$ 608</u>
<b>Six Months Ended June 30, 2017</b>					
Balance at beginning of period	\$ 669	\$ —	\$ 19	\$ 1	\$ 689
Provision for finance receivable losses	479	—	2	—	481
Charge-offs	(549)	—	(3)	—	(552)
Recoveries	57	—	1	—	58
Balance at end of period	<u>\$ 656</u>	<u>\$ —</u>	<u>\$ 19</u>	<u>\$ 1</u>	<u>\$ 676</u>
<b>Six Months Ended June 30, 2016</b>					
Balance at beginning of period	\$ 541	\$ 4	\$ 46	\$ 1	\$ 592
Provision for finance receivable losses	391	14	6	—	411
Charge-offs	(372)	(17)	(6)	(1)	(396)
Recoveries	27	3	3	1	34
Other *	—	(4)	(29)	—	(33)
Balance at end of period	<u>\$ 587</u>	<u>\$ —</u>	<u>\$ 20</u>	<u>\$ 1</u>	<u>\$ 608</u>

\* Other consists of:

- the elimination of allowance for finance receivable losses due to the transfer of real estate loans held for investment to finance receivables held for sale on June 30, 2016; and
- the elimination of allowance for finance receivable losses due to the sale of the SpringCastle Portfolio on March 31, 2016, in connection with the SpringCastle Interests Sale.

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The allowance for finance receivable losses and net finance receivables by type and by impairment method were as follows:

(dollars in millions)	Personal Loans	Real Estate Loans	Retail Sales Finance	Total
<b>June 30, 2017</b>				
<i>Allowance for finance receivable losses:</i>				
Collectively evaluated for impairment	\$ 510	\$ —	\$ 1	\$ 511
Purchased credit impaired finance receivables	19	8	—	27
TDR finance receivables	127	11	—	138
Total	<u>\$ 656</u>	<u>\$ 19</u>	<u>\$ 1</u>	<u>\$ 676</u>
<i>Finance receivables:</i>				
Collectively evaluated for impairment	\$ 13,398	\$ 61	\$ 8	\$ 13,467
Purchased credit impaired finance receivables	256	22	—	278
TDR finance receivables	254	51	—	305
Total	<u>\$ 13,908</u>	<u>\$ 134</u>	<u>\$ 8</u>	<u>\$ 14,050</u>
<i>Allowance for finance receivable losses as a percentage of finance receivables</i>	4.72%	14.35%	10.23%	4.81%
<b>December 31, 2016</b>				
<i>Allowance for finance receivable losses:</i>				
Collectively evaluated for impairment	\$ 571	\$ —	\$ 1	\$ 572
Purchased credit impaired finance receivables	29	8	—	37
TDR finance receivables	69	11	—	80
Total	<u>\$ 669</u>	<u>\$ 19</u>	<u>\$ 1</u>	<u>\$ 689</u>
<i>Finance receivables:</i>				
Collectively evaluated for impairment	\$ 13,072	\$ 76	\$ 11	\$ 13,159
Purchased credit impaired finance receivables	353	24	—	377
TDR finance receivables	152	44	—	196
Total	<u>\$ 13,577</u>	<u>\$ 144</u>	<u>\$ 11</u>	<u>\$ 13,732</u>
<i>Allowance for finance receivable losses as a percentage of finance receivables</i>	4.93%	13.31%	4.42%	5.01%

## **5. Finance Receivables Held for Sale**

We report finance receivables held for sale of \$141 million at June 30, 2017 and \$153 million at December 31, 2016, which are carried at the lower of cost or fair value and consist entirely of real estate loans. At June 30, 2017 and December 31, 2016, the fair value of our finance receivables held for sale exceeded the cost. We used the aggregate basis to determine the lower of cost or fair value of finance receivables held for sale.

### **SPRINGCASTLE PORTFOLIO**

During March of 2016, we transferred \$1.6 billion of loans of the SpringCastle Portfolio (after deducting allowance for finance receivable losses) from held for investment to held for sale due to management's intent to no longer hold these finance receivables for the foreseeable future. We simultaneously sold our interests in these finance receivables held for sale on March 31, 2016 in the SpringCastle Interests Sale and recorded a net gain in other revenues at the time of sale of \$167 million.

### **PERSONAL LOANS**

On May 2, 2016, we sold personal loans held for sale with a carrying value of \$602 million and recorded a net gain in other revenues at the time of sale of \$22 million.

### **REAL ESTATE LOANS**

On June 30, 2016, we transferred \$257 million of real estate loans (after deducting allowance for finance receivable losses) from held for investment to held for sale due to management's intent to no longer hold these finance receivables for the foreseeable future.

We did not have any other material transfer activity to or from finance receivables held for sale during the three and six months ended June 30, 2017 and 2016.

## 6. Investment Securities

### AVAILABLE-FOR-SALE SECURITIES

Cost/amortized cost, unrealized gains and losses, and fair value of available-for-sale securities by type were as follows:

(dollars in millions)	Cost/ Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>June 30, 2017</b>				
Fixed maturity available-for-sale securities:				
<i>Bonds</i>				
U.S. government and government sponsored entities	\$ 31	\$ —	\$ —	\$ 31
Obligations of states, municipalities, and political subdivisions	143	1	(1)	143
Certificates of deposit and commercial paper	40	—	—	40
Non-U.S. government and government sponsored entities	124	1	(1)	124
Corporate debt	970	13	(3)	980
Mortgage-backed, asset-backed, and collateralized:				
RMBS	97	1	(1)	97
CMBS	102	—	—	102
CDO/ABS	101	—	—	101
Total bonds	1,608	16	(6)	1,618
Preferred stock (a)	17	—	(1)	16
Common stock (a)	18	1	—	19
Other long-term investments	2	—	—	2
Total (b)	\$ 1,645	\$ 17	\$ (7)	\$ 1,655
<b>December 31, 2016</b>				
Fixed maturity available-for-sale securities:				
<i>Bonds</i>				
U.S. government and government sponsored entities	\$ 31	\$ —	\$ —	\$ 31
Obligations of states, municipalities, and political subdivisions	145	1	(1)	145
Non-U.S. government and government sponsored entities	119	—	(1)	118
Corporate debt	1,024	8	(7)	1,025
Mortgage-backed, asset-backed, and collateralized:				
RMBS	101	—	(1)	100
CMBS	109	—	(1)	108
CDO/ABS	102	—	—	102
Total bonds	1,631	9	(11)	1,629
Preferred stock (a)	17	—	(1)	16
Common stock (a)	16	1	—	17
Other long-term investments	2	—	—	2
Total (b)	\$ 1,666	\$ 10	\$ (12)	\$ 1,664

(a) The Company employs an income equity strategy targeting investments in stocks with strong current dividend yields. Stocks included have a history of stable or increasing dividend payments.

(b) Excludes an immaterial interest in a limited partnership that we account for using the equity method and FHLB common stock of \$1 million at June 30, 2017 and December 31, 2016, which is classified as a restricted investment and carried at cost.

Fair value and unrealized losses on available-for-sale securities by type and length of time in a continuous unrealized loss position were as follows:

(dollars in millions)	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses *	Fair Value	Unrealized Losses *	Fair Value	Unrealized Losses
<b>June 30, 2017</b>						
Bonds:						
U.S. government and government sponsored entities	\$ 19	\$ —	\$ 1	\$ —	\$ 20	\$ —
Obligations of states, municipalities, and political subdivisions	65	(1)	2	—	67	(1)
Non-U.S. government and government sponsored entities	64	(1)	—	—	64	(1)
Corporate debt	289	(2)	9	(1)	298	(3)
RMBS	55	(1)	12	—	67	(1)
CMBS	48	—	7	—	55	—
CDO/ABS	66	—	4	—	70	—
Total bonds	606	(5)	35	(1)	641	(6)
Preferred stock	5	—	6	(1)	11	(1)
Common stock	8	—	—	—	8	—
Other long-term investments	—	—	1	—	1	—
Total	\$ 619	\$ (5)	\$ 42	\$ (2)	\$ 661	\$ (7)

**December 31, 2016**

Bonds:						
U.S. government and government sponsored entities	\$ 18	\$ —	\$ —	\$ —	\$ 18	\$ —
Obligations of states, municipalities, and political subdivisions	99	(1)	2	—	101	(1)
Non-U.S. government and government sponsored entities	55	(1)	1	—	56	(1)
Corporate debt	416	(6)	8	(1)	424	(7)
RMBS	74	(1)	1	—	75	(1)
CMBS	66	(1)	5	—	71	(1)
CDO/ABS	64	—	3	—	67	—
Total bonds	792	(10)	20	(1)	812	(11)
Preferred stock	6	—	8	(1)	14	(1)
Common stock	2	—	1	—	3	—
Total	\$ 800	\$ (10)	\$ 29	\$ (2)	\$ 829	\$ (12)

\* Unrealized losses on certain available-for-sale securities were less than \$1 million and, therefore, are not quantified in the table above.

On a lot basis, we had 1,091 and 1,331 investment securities in an unrealized loss position at June 30, 2017 and December 31, 2016, respectively. We do not consider the unrealized losses to be credit-related, as these unrealized losses primarily relate to changes in interest rates and market spreads subsequent to purchase. Additionally, at June 30, 2017, we had no plans to sell any investment securities with unrealized losses, and we believe it is more likely than not that we would not be required to sell such investment securities before recovery of their amortized cost.

We continue to monitor unrealized loss positions for potential impairments. During the three and six months ended June 30, 2017, we did not recognize any other-than-temporary impairment credit losses on our available-for-sale securities in investment revenues. We recognized less than \$1 million of other-than-temporary impairment credit losses on corporate debt in investment revenues during the three and six months ended June 30, 2016.

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During the three and six months ended June 30, 2017 and 2016, there were no material additions or reductions in the cumulative amount of credit losses (recognized in earnings) on other-than-temporarily impaired available-for-sale securities.

The proceeds of available-for-sale securities sold or redeemed and the resulting net realized gains were as follows:

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Proceeds from sales and redemptions	\$ 167	\$ 174	\$ 280	\$ 287
Realized gains	\$ 5	\$ 5	\$ 9	\$ 7
Realized losses	(1)	(1)	(1)	(1)
Net realized gains	\$ 4	\$ 4	\$ 8	\$ 6

Contractual maturities of fixed-maturity available-for-sale securities at June 30, 2017 were as follows:

(dollars in millions)	Fair Value	Amortized Cost
Fixed maturities, excluding mortgage-backed, asset-backed, and collateralized securities:		
Due in 1 year or less	\$ 225	\$ 225
Due after 1 year through 5 years	576	575
Due after 5 years through 10 years	305	301
Due after 10 years	212	207
Mortgage-backed, asset-backed, and collateralized securities	300	300
Total	\$ 1,618	\$ 1,608

Actual maturities may differ from contractual maturities since issuers and borrowers may have the right to call or prepay obligations. We may sell investment securities before maturity for general corporate and working capital purposes and to achieve certain investment strategies.

The fair value of securities on deposit with third parties totaled \$532 million and \$465 million at June 30, 2017 and December 31, 2016, respectively.

## TRADING AND OTHER SECURITIES

The fair value of other securities by type was as follows:

(dollars in millions)	June 30, 2017	December 31, 2016
Fixed maturity other securities:		
<i>Bonds</i>		
Non-U.S. government and government sponsored entities	\$ 2	\$ 1
Corporate debt	80	85
Mortgage-backed, asset-backed, and collateralized:		
RMBS	1	1
CDO/ABS	4	5
Total bonds	87	93
Preferred stock	7	6
Total	\$ 94	\$ 99

Mark-to-market gains on trading and other securities held at June 30, 2017 and 2016, respectively, were immaterial for the three and six months ended June 30, 2017, and totaled \$5 million and \$8 million for the three and six months ended June 30, 2016, respectively. Net realized gains (losses) on trading and other securities sold or redeemed during the 2017 and 2016



periods were immaterial for the three and six months ended June 30, 2017 and 2016. We report these gains (losses) in investment revenues. Other securities are those securities for which the fair value option was elected. Our remaining trading securities were sold in the first quarter of 2016.

## **7. Transactions with Affiliates of Fortress**

### **SUBSERVICING AGREEMENT**

Nationstar subservices the real estate loans of certain of our indirect subsidiaries (collectively, the “Owners”). Investment funds managed by affiliates of Fortress indirectly own a majority interest in Nationstar. The Owners paid Nationstar subservicing fees of less than \$1 million for the three months ended June 30, 2017 and 2016 and \$1 million for the six months ended June 30, 2017 and 2016.

### **INVESTMENT MANAGEMENT AGREEMENT**

Logan Circle provides investment management services for Springleaf investments. Logan Circle is a wholly owned subsidiary of Fortress. On July 7, 2017, MetLife and Fortress announced a definitive agreement for MetLife to acquire 100% of Fortress’ ownership stake in Logan Circle. Upon consummation of such transaction, Logan Circle will no longer be an affiliate of Fortress. Costs and fees incurred for these investment management services were less than \$1 million for the three and six months ended June 30, 2017 and 2016.

### **SALE OF EQUITY INTEREST IN SPRINGCASTLE JOINT VENTURE**

On March 31, 2016, we sold our 47% equity interest in the SpringCastle Joint Venture, which owns the SpringCastle Portfolio, to certain subsidiaries of NRZ and Blackstone. NRZ is managed by an affiliate of Fortress.

Unless we are terminated, we will continue to act as the servicer of the SpringCastle Portfolio for the SpringCastle Funding Trust pursuant to a servicing agreement. Servicing fees revenue totaled \$10 million and \$20 million for the three and six months ended June 30, 2017, respectively, compared to \$11 million for each of the three and six months ended June 30, 2016. At June 30, 2017 and December 31, 2016, the servicing fees receivable from the SpringCastle Funding Trust totaled \$3 million.

## 8. Long-term Debt

Principal maturities of long-term debt (excluding projected repayments on securitizations and revolving conduit facilities by period) by type of debt at June 30, 2017 were as follows:

(dollars in millions)	Senior Debt			Total
	Securitized	Medium Term Notes	Junior Subordinated Debt	
Interest rates (a)	2.04% - 6.94%	5.25% - 8.25%	2.91%	
Third quarter 2017	\$ —	\$ 252	\$ —	\$ 252
Fourth quarter 2017	—	557	—	557
2018	—	—	—	—
2019	—	1,396	—	1,396
2020	—	1,299	—	1,299
2021	—	1,446	—	1,446
2022	—	1,000	—	1,000
2023-2067	—	300	350	650
Securitized (b)	8,149	—	—	8,149
Total principal maturities	\$ 8,149	\$ 6,250	\$ 350	\$ 14,749
Total carrying amount	\$ 8,130	\$ 6,107	\$ 172	\$ 14,409
Debt issuance costs (c)	\$ (21)	\$ (23)	\$ —	\$ (44)

- (a) The interest rates shown are the range of contractual rates in effect at June 30, 2017. Effective January 16, 2017, the interest rate on the UPB of the Junior Subordinated Debenture became a variable floating rate (determined quarterly) equal to 3-month LIBOR plus 1.75%, or 2.91% as of June 30, 2017. Prior to January 16, 2017, the interest rate on the UPB of the Junior Subordinated Debenture was a fixed rate of 6.00%.
- (b) Securitized are not included in the above maturities by period due to their variable monthly repayments. At June 30, 2017, there were no amounts drawn under our revolving conduit facilities. See Note 9 for further information on our long-term debt associated with securitized and revolving conduit facilities.
- (c) Debt issuance costs are reported as a direct deduction from long-term debt, with the exception of debt issuance costs associated with our revolving conduit facilities, which totaled \$14 million at June 30, 2017 and are reported in other assets.

### SFC'S OFFERINGS OF 6.125% SENIOR NOTES DUE 2022

On May 15, 2017, SFC issued \$500 million aggregate principal amount of 6.125% Senior Notes due 2022 (the "2022 SFC Notes") under an Indenture dated as of December 3, 2014 (the "SFC Base Indenture"), as supplemented by a Third Supplemental Indenture, dated as of May 15, 2017 (the "SFC Third Supplemental Indenture" and, collectively with the SFC Base Indenture, the "Indenture"), pursuant to which OMH provided a guarantee of the 2022 SFC Notes on an unsecured basis.

On May 30, 2017, SFC issued and sold \$500 million aggregate principal amount of additional 2022 SFC Notes (the "Additional SFC Notes") in an add-on offering. The initial 2022 SFC Notes and the Additional SFC Notes (collectively, the "6.125% SFC Notes"), are treated as a single class of debt securities and have the same terms, other than the issue date and the issue price.

SFC used a portion of the net proceeds from the sale of the Additional SFC Notes to repurchase approximately \$466 million aggregate principal amount of its existing 6.90% Senior Notes due 2017 at a premium to par. SFC intends to use the remaining net proceeds from the sale of the 6.125% SFC Notes for general corporate purposes, which may include additional debt repurchases and repayments.

The 6.125% SFC Notes are SFC's senior unsecured obligations and rank equally in right of payment to all of SFC's other existing and future unsubordinated indebtedness from time to time outstanding. The notes are effectively subordinated to all of

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SFC's secured obligations to the extent of the value of the assets securing such obligations and structurally subordinated to any existing and future obligations of SFC's subsidiaries with respect to claims against the assets of such subsidiaries.

The notes may be redeemed at any time and from time to time, at the option of SFC, in whole or in part at a "make-whole" redemption price specified in the Indenture. The notes will not have the benefit of any sinking fund.

The Indenture contains covenants that, among other things, (i) limit SFC's ability to create liens on assets and (ii) restrict SFC's ability to consolidate, merge or sell its assets. The Indenture also provides for events of default which, if any of them were to occur, would permit or require the principal of and accrued interest on the 6.125% SFC Notes to become, or to be declared, due and payable.

### **GUARANTY AGREEMENTS**

#### ***6.125% SFC Notes***

On May 15, 2017, OMH entered into the SFC Third Supplemental Indenture, pursuant to which it agreed to fully and unconditionally guarantee, on a senior unsecured basis, the payments of principal, premium (if any) and interest on the 6.125% SFC Notes. As of June 30, 2017, \$1.0 billion aggregate principal amount of the 6.125% SFC Notes were outstanding.

#### ***8.25% SFC Notes***

On April 11, 2016, OMH entered into the SFC Second Supplemental Indenture, pursuant to which it agreed to fully and unconditionally guarantee, on a senior unsecured basis, the payments of principal, premium (if any) and interest on the 8.25% SFC Notes. As of June 30, 2017, \$1.0 billion aggregate principal amount of the 8.25% SFC Notes were outstanding.

#### ***5.25% SFC Notes***

On December 3, 2014, OMH entered into the SFC Base Indenture and the SFC First Supplemental Indenture, pursuant to which it agreed to fully and unconditionally guarantee, on a senior unsecured basis, the payments of principal, premium (if any) and interest on the 5.25% SFC Notes. As of June 30, 2017, \$700 million aggregate principal amount of the 5.25% SFC Notes were outstanding.

#### ***Other SFC Notes***

On December 30, 2013, OMH entered into SFC Guaranty Agreements whereby it agreed to fully and unconditionally guarantee the payments of principal, premium (if any) and interest on the Other SFC Notes. The Other SFC Notes consisted of the following: 8.25% Senior Notes due 2023; 7.75% Senior Notes due 2021; 6.00% Senior Notes due 2020; the Junior Subordinated Debenture; and all senior notes outstanding on December 30, 2013, issued pursuant to the 1999 Indenture, between SFC and Wilmington (the successor trustee to Citibank N.A.). The Junior Subordinated Debenture underlies the trust preferred securities sold by a trust sponsored by SFC. On December 30, 2013, OMH entered into the SFC Trust Guaranty Agreement whereby it agreed to fully and unconditionally guarantee the related payment obligations under the trust preferred securities. As of June 30, 2017, \$2.4 billion aggregate principal amount of the Other SFC Notes were outstanding.

The OMH guarantees of SFC's long-term debt discussed above are subject to customary release provisions.

#### ***OMFH Notes***

On December 11, 2014, OMFH and certain of its subsidiaries entered into the OMFH Indenture, among OMFH, the guarantors listed therein and The Bank of New York Mellon, as trustee, in connection with OMFH's issuance of the OMFH Notes. The OMFH Notes are OMFH's unsecured senior obligations, guaranteed on a senior unsecured basis by each of its wholly owned domestic subsidiaries, other than certain subsidiaries, including its insurance subsidiaries and securitization subsidiaries. As of June 30, 2017, \$1.5 billion aggregate principal amount of the OMFH Notes were outstanding.

On November 8, 2016, OMH entered into the OMFH Supplemental Indenture, pursuant to which OMH agreed to fully, unconditionally and irrevocably guarantee the outstanding OMFH Notes in accordance with and subject to the terms of the OMFH Indenture. Further, as permitted by the terms of the OMFH Indenture, OMFH intends to satisfy its reporting obligations under the OMFH Indenture with respect to providing OMFH financial information to the holders of the OMFH Notes by furnishing financial information relating to the Company.

The OMH guarantees of OMFH's long-term debt discussed above are subject to customary release provisions.

## **9. Variable Interest Entities**

### **CONSOLIDATED VIES**

As part of our overall funding strategy and as part of our efforts to support our liquidity from sources other than our traditional capital market sources, we have transferred certain finance receivables to VIEs for asset-backed financing transactions, including securitization and conduit transactions. We have determined that SFC or OMFH is the primary beneficiary of these VIEs and, as a result, we include each VIE's assets, including any finance receivables securing the VIE's debt obligations, and related liabilities in our consolidated financial statements and each VIE's asset-backed debt obligations are accounted for as secured borrowings. SFC or OMFH is deemed to be the primary beneficiary of each VIE because SFC or OMFH has the ability to direct the activities of the VIE that most significantly impact its economic performance, including the losses it absorbs and its right to receive economic benefits that are potentially significant. Such ability arises from SFC's or OMFH's and their affiliates' contractual right to service the finance receivables securing the VIEs' debt obligations. To the extent we retain any subordinated debt obligation or residual interest in an asset-backed financing facility, we are exposed to potentially significant losses and potentially significant returns.

The asset-backed debt obligations issued by the VIEs are supported by the expected cash flows from the underlying finance receivables securing such debt obligations. Cash inflows from these finance receivables are distributed to repay the debt obligations and related service providers in accordance with each transaction's contractual priority of payments, referred to as the "waterfall." The holders of the asset-backed debt obligations have no recourse to the Company if the cash flows from the underlying finance receivables securing such debt obligations are not sufficient to pay all principal and interest on the asset-backed debt obligations. With respect to any asset-backed financing transaction that has multiple classes of debt obligations, substantially all cash inflows will be directed to the senior debt obligations until fully repaid and, thereafter, to the subordinate debt obligations on a sequential basis. We retain an interest and credit risk in these financing transactions through our ownership of the residual interest in each VIE and, in some cases, the most subordinate class of debt obligations issued by the VIE, which are the first to absorb credit losses on the finance receivables securing the debt obligations. We expect that any credit losses in the pools of finance receivables securing the asset-backed debt obligations will likely be limited to our subordinated and residual retained interests. We have no obligation to repurchase or replace qualified finance receivables that subsequently become delinquent or are otherwise in default.

We parenthetically disclose on our consolidated balance sheets the VIE's assets that can only be used to settle the VIE's obligations and liabilities if its creditors have no recourse against the primary beneficiary's general credit. The carrying amounts of consolidated VIE assets and liabilities associated with our securitization trusts were as follows:

(dollars in millions)	June 30, 2017	December 31, 2016
<b>Assets</b>		
Cash and cash equivalents	\$ 2	\$ 3
Finance receivables:		
Personal loans	9,323	9,509
Allowance for finance receivable losses	474	501
Restricted cash and restricted cash equivalents	532	552
Other assets	14	14
<b>Liabilities</b>		
Long-term debt	\$ 8,130	\$ 8,240
Other liabilities	14	16

### **SECURITIZED BORROWINGS**

Each of our securitizations contains a revolving period ranging from one to five years during which no principal payments are required to be made on the related asset-backed notes, except for the ODART 2016-1 securitization which has no revolving period. The indentures governing our securitizations borrowings contain early amortization events and events of default, that, if triggered, may result in the acceleration of the obligation to pay principal and interest on the related asset-backed notes.

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Our securitized borrowings at June 30, 2017 consisted of the following:

(dollars in millions)	Current Note Amounts Outstanding	Current Weighted Average Interest Rate	Original Revolving Period
<b>Consumer Securitizations:</b>			
SLFT 2015-A (a)	\$ 1,163	3.47%	3 years
SLFT 2015-B (b)	314	3.78%	5 years
SLFT 2016-A (c)	500	3.10%	2 years
SLFT 2017-A (d)	619	2.98%	3 years
OMFIT 2014-1 (e)	176	2.90%	2 years
OMFIT 2014-2 (f)	541	3.47%	2 years
OMFIT 2015-1 (g)	1,229	3.74%	3 years
OMFIT 2015-2 (h)	1,140	3.11%	2 years
OMFIT 2015-3 (i)	293	4.21%	5 years
OMFIT 2016-1 (j)	459	4.01%	3 years
OMFIT 2016-2 (k)	816	4.50%	2 years
OMFIT 2016-3 (l)	317	4.33%	5 years
<b>Total consumer securitizations</b>	<u>7,567</u>		
<b>Auto Securitizations:</b>			
ODART 2016-1 (m)	314	2.56%	—
ODART 2017-1 (n)	268	2.61%	1 year
<b>Total auto securitizations</b>	<u>582</u>		
<b>Total secured structured financings</b>	<u>\$ 8,149</u>		

- (a) **SLFT 2015-A Securitization.** On February 26, 2015, we issued \$1.2 billion of notes backed by personal loans. The notes mature in November 2024.
- (b) **SLFT 2015-B Securitization.** On April 7, 2015, we issued \$314 million of notes backed by personal loans. The notes mature in May 2028.
- (c) **SLFT 2016-A Securitization.** On December 14, 2016, we issued \$532 million of notes backed by personal loans. The notes mature in November 2029. We initially retained \$32 million of the asset-backed notes.
- (d) **SLFT 2017-A Securitization.** On June 28, 2017, we issued \$652 million of notes backed by personal loans. The notes mature in July 2030. We initially retained \$26 million of the Class A notes, \$2 million of the Class B notes, \$2 million of the Class C notes and \$3 million of the Class D notes.
- (e) **OMFIT 2014-1 Securitization.** On April 17, 2014, we issued \$760 million of notes backed by personal loans. The notes mature in June 2024.
- (f) **OMFIT 2014-2 Securitization.** On July 30, 2014, we issued \$1.2 billion of notes backed by personal loans. The notes mature in September 2024.
- (g) **OMFIT 2015-1 Securitization.** On February 5, 2015, we issued \$1.2 billion of notes backed by personal loans. The notes mature in March 2026.
- (h) **OMFIT 2015-2 Securitization.** On May 21, 2015, we issued \$1.3 billion of notes backed by personal loans. The notes mature in July 2025.
- (i) **OMFIT 2015-3 Securitization.** On September 29, 2015, we issued \$293 million of notes backed by personal loans. The notes mature in November 2028.
- (j) **OMFIT 2016-1 Securitization.** On February 10, 2016, we issued \$500 million of notes backed by personal loans. The notes mature in February 2029. We initially retained \$86 million of the Class C and Class D notes. On May 17, 2016, \$45 million of the notes represented by Class C were sold.
- (k) **OMFIT 2016-2 Securitization.** On March 23, 2016, we issued \$890 million of notes backed by personal loans. The notes mature in March 2028. We initially retained \$157 million of the Class C and Class D notes. On July 25, 2016, \$83 million of the notes represented by Class C were sold.
- (l) **OMFIT 2016-3 Securitization.** On June 7, 2016, we issued \$350 million of notes backed by personal loans. The notes mature in June 2031. We initially retained \$33 million of the Class D notes.
- (m) **ODART 2016-1 Securitization.** On July 19, 2016, we issued \$754 million of notes backed by direct auto loans. The maturity dates of the notes occur in January 2021 for the Class A notes, May 2021 for the Class B notes, September 2021 for the Class C notes and February 2023 for the Class D notes. We initially retained \$54 million of the Class D notes.
- (n) **ODART 2017-1 Securitization.** On February 1, 2017, we issued \$300 million of notes backed by direct auto loans. The maturity dates of the notes occur in October 2020 for the Class A notes, June 2021 for the Class B notes, August 2021 for the Class C notes, December 2021 for the Class D notes, and



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January 2025 for the Class E notes. We initially retained \$11 million of the Class A notes, \$1 million of each of the Class B, Class C, and Class D notes, and the entire \$18 million of the Class E notes.

**Call of 2014-A Notes.** On February 15, 2017, we exercised our right to redeem the 2014-A Notes for a redemption price of \$188 million, which excluded \$33 million for the Class D Notes owned by Twenty First Street, a wholly owned subsidiary of SFC, on February 15, 2017, the date of the optional redemption. The outstanding principal balance of the asset-backed notes was \$221 million on the date of the optional redemption.

## REVOLVING CONDUIT FACILITIES

As of June 30, 2017, our borrowings under conduit facilities consisted of the following:

(dollar in millions)	Note Maximum Balance	Amount Drawn	Revolving Period End
Springleaf 2013-VFN1 Trust	\$ 850	\$ —	January 2018
Whitford Brook 2014-VFN1 Trust	250	—	June 2018
First Avenue Funding LLC	250	—	June 2018
Second Avenue Funding LLC	250	—	June 2018
Seine River Funding, LLC	500	—	December 2019
OneMain Financial B3 Warehouse Trust	350	—	January 2019
OneMain Financial B4 Warehouse Trust	750	—	February 2019
OneMain Financial B6 Warehouse Trust	600	—	February 2019
Financial Funding VII LSA (a)	650	—	October 2019
Thur River Funding, LLC (b)	350	—	June 2020
Total	\$ 4,800	\$ —	

- (a) Concurrent with the termination of the note purchase agreements with the Midbrook 2013-VFN1 Trust and the OneMain Financial B5 Warehouse Trust discussed below, on April 13, 2017, we entered into the Financial Funding VII LSA with the same third party lenders who were parties to the terminated note purchase agreements. We may borrow up to a maximum principal balance of \$650 million under the Financial Funding VII LSA, and amounts borrowed will be backed by personal loans acquired from subsidiaries of OMFH from time to time. Following the revolving period, the principal balance of the outstanding loans, if any, will be reduced as cash payments are received on the underlying personal loans and will be due and payable in full in November 2021.
- (b) Concurrent with the termination of the note purchase agreement with the Sumner Brook 2013-VFN1 Trust discussed below, on June 29, 2017, we entered into the Thur River Funding LSA with the same third party lenders who were parties to the terminated note purchase agreement. We may borrow up to a maximum principal balance of \$350 million under the Thur River Funding LSA, and amounts borrowed will be backed by personal loans acquired from subsidiaries and affiliates of SFC from time to time. Following the revolving period, the principal balance of the outstanding loans, if any, will be reduced as cash payments are received on the underlying personal loans and will be due and payable in full in February 2027.

**Midbrook 2013-VFN1 Trust.** On April 13, 2017, Midbrook 2013-VFN1 Trust voluntarily terminated its note purchase agreement with its lenders.

**OneMain Financial B5 Warehouse Trust.** On April 13, 2017, OneMain Financial B5 Warehouse Trust voluntarily terminated its note purchase agreement with its lenders.

**Sumner Brook 2013-VFN1 Trust.** On June 29, 2017, Sumner Brook 2013-VFN1 Trust voluntarily terminated its note purchase agreement with its lenders.

## VIE INTEREST EXPENSE

Other than the retained subordinate and residual interests in our consolidated VIEs, we are under no obligation, either contractually or implicitly, to provide financial support to these entities. Consolidated interest expense related to our VIEs for the three and six months ended June 30, 2017 totaled \$78 million and \$158 million, respectively, compared to \$80 million and \$180 million for the three and six months ended June 30, 2016, respectively.

**DECONSOLIDATED VIES**

As a result of the SpringCastle Interests Sale on March 31, 2016, we deconsolidated the securitization trust holding the underlying loans of the SpringCastle Portfolio and previously issued securitized interests, which were reported in long-term debt.

**10. Insurance**

Changes in the reserve for unpaid claims and loss adjustment expenses (not considering reinsurance recoverable) were as follows:

(dollars in millions)	At or for the Six Months Ended June 30,	
	2017	2016
Balance at beginning of period	\$ 158	\$ 177
Less reinsurance recoverables	(26)	(26)
Net balance at beginning of period	132	151
Additions for losses and loss adjustment expenses incurred to:		
Current year	96	117
Prior years *	2	(19)
Total	98	98
Reductions for losses and loss adjustment expenses paid related to:		
Current year	(45)	(50)
Prior years	(58)	(55)
Total	(103)	(105)
Net balance at end of period	127	144
Plus reinsurance recoverables	25	27
Balance at end of period	\$ 152	\$ 171

\* Reflects (i) a shortfall in the prior years' net reserves of \$2 million at June 30, 2017 primarily due to adverse development on ordinary life and credit disability during the year, and (ii) a redundancy in the prior years' net reserves of \$19 million at June 30, 2016 primarily due to credit disability and credit involuntary unemployment insurance claims developing more favorably than anticipated.



## 11. Earnings Per Share

The computation of earnings per share was as follows:

(dollars in millions, except per share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b>Numerator (basic and diluted):</b>				
Net income attributable to OneMain Holdings, Inc.	\$ 42	\$ 26	\$ 75	\$ 163
<b>Denominator:</b>				
Weighted average number of shares outstanding (basic)	135,249,610	134,728,465	135,234,143	134,711,612
Effect of dilutive securities *	263,817	224,527	309,199	218,758
Weighted average number of shares outstanding (diluted)	135,513,427	134,952,992	135,543,342	134,930,370
<b>Earnings per share:</b>				
Basic	\$ 0.31	\$ 0.19	\$ 0.55	\$ 1.21
Diluted	\$ 0.30	\$ 0.19	\$ 0.55	\$ 1.21

\* We have excluded the following shares in the diluted earnings per share calculation for the three and six months ended June 30, 2017 and 2016 because these shares would be anti-dilutive, which could impact the earnings per share calculation in the future:

- three months ended June 30, 2017 and 2016, respectively:
  - 25,089 and 576,222 performance-based shares
  - 795,321 and 997,592 service-based shares
- six months ended June 30, 2017 and 2016, respectively:
  - 27,887 and 577,827 performance-based shares
  - 775,476 and 1,004,726 service-based shares

Basic earnings per share is computed by dividing net income by the weighted-average number of shares outstanding during each period. Diluted earnings per share is computed based on the weighted-average number of common shares plus the effect of dilutive potential common shares outstanding during the period using the treasury stock method. Dilutive potential common shares represent outstanding unvested RSUs and RSAs.

## 12. Accumulated Other Comprehensive Income (Loss)

Changes, net of tax, in accumulated other comprehensive income (loss) were as follows:

(dollars in millions)	Unrealized Gains (Losses) Available-for- Sale Securities	Retirement Plan Liabilities Adjustments	Foreign Currency Translation Adjustments	Total Accumulated Other Comprehensive Income (Loss)
<b>Three Months Ended June 30, 2017</b>				
Balance at beginning of period	\$ 3	\$ (4)	\$ (1)	\$ (2)
Other comprehensive income before reclassifications	6	—	2	8
Reclassification adjustments from accumulated other comprehensive income (loss)	(3)	—	—	(3)
Balance at end of period	<u>\$ 6</u>	<u>\$ (4)</u>	<u>\$ 1</u>	<u>\$ 3</u>
<b>Three Months Ended June 30, 2016</b>				
Balance at beginning of period	\$ 2	\$ (19)	\$ 4	\$ (13)
Other comprehensive income before reclassifications	21	—	—	21
Reclassification adjustments from accumulated other comprehensive income (loss)	(3)	—	—	(3)
Balance at end of period	<u>\$ 20</u>	<u>\$ (19)</u>	<u>\$ 4</u>	<u>\$ 5</u>
<b>Six Months Ended June 30, 2017</b>				
Balance at beginning of period	\$ (1)	\$ (4)	\$ (1)	\$ (6)
Other comprehensive income before reclassifications	13	—	2	15
Reclassification adjustments from accumulated other comprehensive income (loss)	(6)	—	—	(6)
Balance at end of period	<u>\$ 6</u>	<u>\$ (4)</u>	<u>\$ 1</u>	<u>\$ 3</u>
<b>Six Months Ended June 30, 2016</b>				
Balance at beginning of period	\$ (14)	\$ (19)	\$ —	\$ (33)
Other comprehensive income before reclassifications	38	—	4	42
Reclassification adjustments from accumulated other comprehensive income (loss)	(4)	—	—	(4)
Balance at end of period	<u>\$ 20</u>	<u>\$ (19)</u>	<u>\$ 4</u>	<u>\$ 5</u>

Reclassification adjustments from accumulated other comprehensive income (loss) to the applicable line item on our condensed consolidated statements of operations were as follows:

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b>Unrealized gains on available-for-sale securities:</b>				
Reclassification from accumulated other comprehensive income (loss) to investment revenues, before taxes	\$ 4	\$ 4	\$ 8	\$ 6
Income tax effect	(1)	(1)	(2)	(2)
Reclassification from accumulated other comprehensive income (loss) to investment revenues, net of taxes	<u>\$ 3</u>	<u>\$ 3</u>	<u>\$ 6</u>	<u>\$ 4</u>

### **13. Income Taxes**

At June 30, 2017, we had a net deferred tax asset of \$182 million, compared to \$176 million at December 31, 2016. The increase in net deferred tax asset of \$6 million was primarily due to tax recognition of the 2014 fair value adjustment of our real estate portfolio and purchase accounting for debt writedown, partially offset by amortization of goodwill for tax purposes.

The effective tax rate for the six months ended June 30, 2017 was 39.0%, compared to 34.9% for the same period in 2016. The effective tax rate for the six months ended June 30, 2017 differed from the federal statutory rate primarily due to the effect of state income taxes and discrete expense from share-based compensation. The effective tax rate for the six months ended June 30, 2016 differed from the federal statutory rate primarily due to the effect of the non-controlling interests in the previously owned SpringCastle Portfolio.

We are currently under examination of our U.S. federal tax return for the years 2011 to 2013 by the Internal Revenue Service. Management believes it has adequately provided for taxes for such years.

Our gross unrecognized tax benefits, including related interest and penalties, totaled \$17 million at June 30, 2017 and \$16 million at December 31, 2016. We accrue interest related to uncertain tax positions in income tax expense. The amount of any change in the balance of uncertain tax liabilities over the next 12 months is not expected to be material to our consolidated financial statements.

### **14. Contingencies**

#### **LEGAL CONTINGENCIES**

In the normal course of business, we have been named, from time to time, as defendants in various legal actions, including arbitrations, class actions and other litigation arising in connection with our activities. Some of the actual or threatened legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. While we will continue to evaluate legal actions to determine whether a loss is reasonably possible or probable and is reasonably estimable, there can be no assurance that material losses will not be incurred from pending, threatened or future litigation, investigations, examinations, or other claims.

We contest liability and/or the amount of damages, as appropriate, in each pending matter. Where available information indicates that it is probable that a liability had been incurred at the date of the condensed consolidated financial statements and we can reasonably estimate the amount of that loss, we accrue the estimated loss by a charge to income. In many actions, however, it is inherently difficult to determine whether any loss is probable or even reasonably possible or to estimate the amount of any loss. In addition, even where loss is reasonably possible or an exposure to loss exists in excess of the liability already accrued with respect to a previously recognized loss contingency, it is not always possible to reasonably estimate the size of the possible loss or range of loss.

For certain legal actions, we cannot reasonably estimate such losses, particularly for actions that are in their early stages of development or where plaintiffs seek substantial or indeterminate damages. Numerous issues may need to be resolved, including through potentially lengthy discovery and determination of important factual matters, and by addressing novel or unsettled legal questions relevant to the actions in question, before a loss or additional loss or range of loss or additional loss can be reasonably estimated for any given action.

For certain other legal actions, we can estimate reasonably possible losses, additional losses, ranges of loss or ranges of additional loss in excess of amounts accrued, but do not believe, based on current knowledge and after consultation with counsel, that such losses will have a material adverse effect on our condensed consolidated financial statements as a whole.

#### ***Federal Securities Class Actions***

On February 10, 2017, a putative class action lawsuit, *Galestan v. OneMain Holdings, Inc., et al.*, was filed in the U.S. District Court for the Southern District of New York, naming as defendants the Company and two of its officers. The lawsuit alleges violations of the Exchange Act for allegedly making materially misleading statements and/or omitting material information, and was filed on behalf of a putative class of persons who purchased or otherwise acquired the Company's common stock between February 25, 2016 and November 7, 2016. The complaint seeks an award of unspecified compensatory damages, an award of interest, reasonable attorneys' fees, expert fees and other costs, and equitable relief as the court may deem just and proper. On March 23, 2017, the court appointed a lead plaintiff for the putative class and approved the lead plaintiff's selection of counsel. The plaintiff filed an amended complaint on June 13, 2017, challenging statements regarding the Company's

projections of future financial performance and certain statements regarding integration after the OneMain Acquisition. The Company believes that the allegations specified in the amended complaint are without merit, and intends to vigorously defend against the claims. As the lawsuit is in the preliminary stages, the Company is unable to estimate a reasonably possible range of loss, if any, that may result from the lawsuit.

## **SALES RECOURSE OBLIGATIONS**

At June 30, 2017, our reserve for sales recourse obligations totaled \$13 million, which primarily related to our real estate loan sales in 2014, with a minimal portion of the reserve related to net charge-off sales of our finance receivables. We did not establish any additional reserves for sales recourse obligations associated with the personal loans sold in the Lendmark Sale or our real estate loan sales in 2016 based on the credit quality of the loans sold and the terms of each transaction. During the three and six months ended June 30, 2017 and 2016, we had no material repurchase activity related to these sales and no material activity related to our sales recourse obligations.

At June 30, 2017, there were no material repurchase requests with loss exposure that management believed would not be covered by the reserve. However, we will continue to monitor any repurchase activity in the future and will adjust the reserve accordingly. When recourse losses are reasonably possible or exposure to such losses exists in excess of the liability already accrued, it is not always possible to reasonably estimate the size of the possible recourse losses or range of losses.

## **15. Benefit Plans**

During the three and six months ended June 30, 2017 and 2016, the components of net periodic benefit cost with respect to our defined benefit pension plans were immaterial. We do not currently fund post retirement benefits.

## **16. Segment Information**

Our segments coincide with how our businesses are managed. At June 30, 2017, our two segments included:

- ***Consumer and Insurance*** — We originate and service personal loans (secured and unsecured) through our branch network and our centralized operations. We offer credit insurance (life insurance, disability insurance, and involuntary unemployment insurance) and non-credit insurance. We also offer auto membership plans of an unaffiliated company. Our branch network conducts business in 44 states. Our centralized operations underwrite and process certain loan applications that we receive from our branch network or through an internet portal. If the applicant is “in footprint,” located near an existing branch, our centralized operations make the credit decision regarding the application and then request, but do not require, the customer to visit a nearby branch for closing, funding and servicing. If the applicant is “out of footprint,” not located near a branch, our centralized operations originate the loan.
- ***Acquisitions and Servicing*** — We service the SpringCastle Portfolio that was acquired through the SpringCastle Joint Venture. On March 31, 2016, the SpringCastle Portfolio was sold in connection with the sale of our equity interest in the SpringCastle Joint Venture. These loans consist of unsecured loans and loans secured by subordinate residential real estate mortgages and include both closed-end accounts and open-end lines of credit. These loans are in a liquidating status and vary in substance and form from our originated loans. Unless we are terminated, we will continue to provide the servicing for these loans pursuant to a servicing agreement, which we service as unsecured loans because the liens are subordinated to superior ranking security interests.

The remaining components (which we refer to as “Other”) consist of our non-originating legacy operations, which include (i) our liquidating real estate loan portfolio as discussed below, (ii) our liquidating retail sales finance portfolio (including retail sales finance accounts from our legacy auto finance operation), and (iii) our short equity personal loans that we are no longer originating.

Beginning in 2017, management no longer views or manages our real estate assets as a separate operating segment. Therefore, we are now including Real Estate, which was previously presented as a distinct reporting segment, in “Other.” To conform to this new alignment of our segments, we have revised our prior period segment disclosures.

The accounting policies of the segments are the same as those disclosed in Note 3 to the consolidated financial statements of our 2016 Annual Report on Form 10-K, except as described below.

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Due to the nature of the OneMain Acquisition and the Fortress Acquisition, we applied purchase accounting. However, we report the operating results of Consumer and Insurance, Acquisitions and Servicing, and Other using the Segment Accounting Basis, which (i) reflects our allocation methodologies for certain costs, primarily interest expense, loan loss reserves, and acquisition costs, to reflect the manner in which we assess our business results and (ii) excludes the impact of applying purchase accounting (eliminates premiums/discounts on our finance receivables and long-term debt at acquisition, as well as the amortization/accretion in future periods).

We record revenues and expenses (on a Segment Accounting Basis) directly incurred by a specific segment within the applicable segment. We allocate revenues and expenses that are not directly incurred by a specific segment to each segment using the following methodologies:

Interest expense	<p><i>Consumer and Insurance and Other</i> - Interest expense for unsecured debt is recorded to each of the segments using a weighted average interest rate applied to allocated average unsecured debt.</p> <p>Average unsecured debt is allocated as follows:</p> <ul style="list-style-type: none"> <li>• <i>Other</i> - At 100% of asset base. (Asset base represents the average net finance receivables including finance receivables held for sale.)</li> <li>• <i>Consumer and Insurance</i> - Receives remainder of unallocated average debt.</li> </ul>
Provision for finance receivable losses	Allocated to each of the segments based on the remaining delinquent accounts as a percentage of total delinquent accounts.
Other revenues	<p><i>Net gain (loss) on repurchases and repayments of debt</i> - Allocated to each of the segments based on the interest expense allocation of debt.</p> <p><i>Gains and losses on foreign currency exchange</i> - Allocated to each of the segments based on the interest expense allocation of debt.</p>
Acquisition-related transaction and integration expenses	Allocated to each of the segments based on services provided.
Other expenses	<p><i>Salaries and benefits</i> - Allocated to each of the segments based on services provided.</p> <p><i>Other operating expenses</i> - Allocated to each of the segments based on services provided.</p>

The “Segment to GAAP Adjustment” column in the following tables primarily consists of:

- *Interest income* - reverses the impact of premiums/discounts on purchased finance receivables and the interest income recognition under guidance in ASC 310-20, *Nonrefundable Fees and Other Costs*, and ASC 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*, and reestablishes interest income recognition on a historical cost basis;
- *Interest expense* - reverses the impact of premiums/discounts on acquired long-term debt and reestablishes interest expense recognition on a historical cost basis;
- *Provision for finance receivable losses* - reverses the impact of providing an allowance for finance receivable losses upon acquisition and reestablishes the allowance on a historical cost basis and reverses the impact of recognition of net charge-offs on purchased credit impaired finance receivables and reestablishes the net charge-offs on a historical cost basis;
- *Other revenues* - reestablishes the historical cost basis of mark-to-market adjustments on finance receivables held for sale and on realized gains/losses associated with our investment portfolio;
- *Acquisition-related transaction and integration expenses* - reestablishes the amortization of purchased software assets on a historical cost basis;
- *Other expenses* - reestablishes expenses on a historical cost basis by reversing the impact of amortization from acquired intangible assets and including amortization of other historical deferred costs; and
- *Assets* - revalues assets based on their fair values at the effective date of the OneMain Acquisition and the Fortress Acquisition.

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The following tables present information about the Company's segments, as well as reconciliations to the condensed consolidated financial statement amounts.

(dollars in millions)	Consumer and Insurance	Acquisitions and Servicing	Other (a)	Eliminations	Segment to GAAP Adjustment	Consolidated Total
<b>Three Months Ended June 30, 2017</b>						
Interest income	\$ 801	\$ —	\$ 6	\$ —	\$ (35)	\$ 772
Interest expense	189	—	5	—	9	203
Provision for finance receivable losses	234	—	—	—	2	236
Net interest income after provision for finance receivable losses	378	—	1	—	(46)	333
Other revenues	127	10	1	—	(17)	121
Acquisition-related transaction and integration expenses	14	—	—	—	—	14
Other expenses	347	10	10	—	7	374
Income (loss) before income tax expense (benefit)	\$ 144	\$ —	\$ (8)	\$ —	\$ (70)	\$ 66
<b>Three Months Ended June 30, 2016</b>						
Interest income	\$ 831	\$ —	\$ 16	\$ —	\$ (106)	\$ 741
Interest expense	185	—	15	—	14	214
Provision for finance receivable losses	213	—	2	—	(1)	214
Net interest income (loss) after provision for finance receivable losses	433	—	(1)	—	(119)	313
Other revenues	175	13	(7)	—	(16)	165
Acquisition-related transaction and integration expenses	17	1	6	—	(3)	21
Other expenses	385	11	9	—	10	415
Income (loss) before income tax expense (benefit)	\$ 206	\$ 1	\$ (23)	\$ —	\$ (142)	\$ 42
<b>At or for the Six Months Ended June 30, 2017</b>						
Interest income	\$ 1,599	\$ —	\$ 12	\$ —	\$ (80)	\$ 1,531
Interest expense	375	—	11	—	19	405
Provision for finance receivable losses	473	—	1	—	7	481
Net interest income after provision for finance receivable losses	751	—	—	—	(106)	645
Other revenues	264	22	1	—	(25)	262
Acquisition-related transaction and integration expenses	34	—	6	—	(3)	37
Other expenses	695	21	16	—	15	747
Income (loss) before income tax expense (benefit)	\$ 286	\$ 1	\$ (21)	\$ —	\$ (143)	\$ 123
Assets	\$ 16,420	\$ 5	\$ 352	\$ —	\$ 1,921	\$ 18,698
<b>At or for the Six Months Ended June 30, 2016</b>						
Interest income	\$ 1,680	\$ 102	\$ 32	\$ —	\$ (242)	\$ 1,572
Interest expense	360	20	28	—	32	440
Provision for finance receivable losses	445	14	4	—	(52)	411
Net interest income after provision for finance receivable losses	875	68	—	—	(222)	721
Net gain on sale of SpringCastle interests	—	167	—	—	—	167
Other revenues	316	24	(18)	(11)	(10)	301
Acquisition-related transaction and integration expenses	45	1	15	—	(7)	54
Other expenses	773	37	12	(11)	30	841
Income (loss) before income tax expense (benefit)	373	221	(45)	—	(255)	294
Income before income taxes attributable to non-controlling interests	—	28	—	—	—	28
Income (loss) before income tax expense (benefit)	—	—	—	—	—	—

attributable to OneMain Holdings, Inc.	\$ 373	\$ 193	\$ (45)	\$ —	\$ (255)	\$ 266
Assets (b)	\$ 15,468	\$ 5	\$ 937	\$ —	\$ 2,134	\$ 18,544

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- (a) Real Estate segment has been combined with “Other” for the prior period.
- (b) During the third quarter of 2016, we identified an incorrect allocation of our total assets within the segment footnote of our Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 2016 and June 30, 2016. As a result of this finding, total assets at June 30, 2016 were understated by \$4.3 billion in our Consumer and Insurance segment and overstated by \$4.3 billion in our asset eliminations. The applicable prior period amounts have been corrected in the table above.

### **17. Fair Value Measurements**

The fair value of a financial instrument is the amount that would be expected to be received if an asset were to be sold or the amount that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The degree of judgment used in measuring the fair value of financial instruments generally correlates with the level of pricing observability. Financial instruments with quoted prices in active markets generally have more pricing observability and less judgment is used in measuring fair value. Conversely, financial instruments traded in other-than-active markets or that do not have quoted prices have less observability and are measured at fair value using valuation models or other pricing techniques that require more judgment. An other-than-active market is one in which there are few transactions, the prices are not current, price quotations vary substantially either over time or among market makers, or little information is released publicly for the asset or liability being valued. Pricing observability is affected by a number of factors, including the type of financial instrument, whether the financial instrument is listed on an exchange or traded over-the-counter or is new to the market and not yet established, the characteristics specific to the transaction, and general market conditions.

The following table summarizes the fair values and carrying values of our financial instruments and indicates the fair value hierarchy based on the level of inputs we utilized to determine such fair values:

(dollars in millions)	Fair Value Measurements Using			Total Fair Value	Total Carrying Value
	Level 1	Level 2	Level 3		
<b>June 30, 2017</b>					
<i>Assets</i>					
Cash and cash equivalents	\$ 738	\$ 124	\$ —	\$ 862	\$ 862
Investment securities	34	1,710	6	1,750	1,750
Net finance receivables, less allowance for finance receivable losses	—	—	14,269	14,269	13,374
Finance receivables held for sale	—	—	147	147	141
Restricted cash and restricted cash equivalents	545	—	—	545	545
Other assets *	—	2	24	26	26
<i>Liabilities</i>					
Long-term debt	\$ —	\$ 15,123	\$ —	\$ 15,123	\$ 14,409
<b>December 31, 2016</b>					
<i>Assets</i>					
Cash and cash equivalents	\$ 506	\$ 73	\$ —	\$ 579	\$ 579
Investment securities	31	1,724	9	1,764	1,764
Net finance receivables, less allowance for finance receivable losses	—	—	13,891	13,891	13,043
Finance receivables held for sale	—	—	159	159	153
Restricted cash and restricted cash equivalents	568	—	—	568	568
Other assets *	—	1	34	35	37
<i>Liabilities</i>					
Long-term debt	\$ —	\$ 14,498	\$ —	\$ 14,498	\$ 13,959

\* Includes commercial mortgage loans, escrow advance receivable, and receivables related to sales of real estate loans and related trust assets.



**FAIR VALUE MEASUREMENTS — RECURRING BASIS**

The following tables present information about our assets measured at fair value on a recurring basis and indicates the fair value hierarchy based on the levels of inputs we utilized to determine such fair value:

(dollars in millions)	Fair Value Measurements Using			Total Carried At Fair Value
	Level 1	Level 2	Level 3 (a)	
<b>June 30, 2017</b>				
<i>Assets</i>				
Cash equivalents in mutual funds	\$ 532	\$ —	\$ —	\$ 532
Cash equivalents in securities	—	124	—	124
Investment securities:				
<i>Available-for-sale securities</i>				
Bonds:				
U.S. government and government sponsored entities	—	31	—	31
Obligations of states, municipalities, and political subdivisions	—	143	—	143
Certificates of deposit and commercial paper	—	40	—	40
Non-U.S. government and government sponsored entities	—	124	—	124
Corporate debt	—	980	—	980
RMBS	—	97	—	97
CMBS	—	102	—	102
CDO/ABS	—	100	1	101
Total bonds	—	1,617	1	1,618
Preferred stock	8	8	—	16
Common stock	19	—	—	19
Other long-term investments	—	—	2	2
Total available-for-sale securities (b)	27	1,625	3	1,655
<i>Other securities</i>				
Bonds:				
Non-U.S. government and government sponsored entities	—	2	—	2
Corporate debt	—	78	2	80
RMBS	—	1	—	1
CDO/ABS	—	4	—	4
Total bonds	—	85	2	87
Preferred stock	7	—	—	7
Total other securities	7	85	2	94
Total investment securities	34	1,710	5	1,749
Restricted cash in mutual funds	536	—	—	536
Total	\$ 1,102	\$ 1,834	\$ 5	\$ 2,941

- (a) Due to the insignificant activity within the Level 3 assets during the three and six months ended June 30, 2017, we have omitted the additional disclosures relating to the changes in Level 3 assets measured at fair value on a recurring basis and the quantitative information about Level 3 unobservable inputs.
- (b) Excludes an immaterial interest in a limited partnership that we account for using the equity method and FHLB common stock of \$1 million at June 30, 2017, which is carried at cost.

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(dollars in millions)	Fair Value Measurements Using			Total Carried At Fair Value
	Level 1	Level 2	Level 3 (a)	
<b>December 31, 2016</b>				
<i>Assets</i>				
Cash equivalents in mutual funds	\$ 307	\$ —	\$ —	\$ 307
Cash equivalents in securities	—	73	—	73
Investment securities:				
<i>Available-for-sale securities</i>				
Bonds:				
U.S. government and government sponsored entities	—	31	—	31
Obligations of states, municipalities, and political subdivisions	—	145	—	145
Non-U.S. government and government sponsored entities	—	118	—	118
Corporate debt	—	1,025	—	1,025
RMBS	—	100	—	100
CMBS	—	108	—	108
CDO/ABS	—	98	4	102
Total bonds	—	1,625	4	1,629
Preferred stock	8	8	—	16
Common stock	17	—	—	17
Other long-term investments	—	—	2	2
Total available-for-sale securities (b)	25	1,633	6	1,664
<i>Other securities</i>				
Bonds:				
Non-U.S. government and government sponsored entities	—	1	—	1
Corporate debt	—	83	2	85
RMBS	—	1	—	1
CMBS	—	1	—	1
CDO/ABS	—	5	—	5
Total bonds	—	91	2	93
Preferred stock	6	—	—	6
Total other securities	6	91	2	99
Total investment securities	31	1,724	8	1,763
Restricted cash in mutual funds	553	—	—	553
Total	\$ 891	\$ 1,797	\$ 8	\$ 2,696

(a) Due to the insignificant activity within the Level 3 assets during 2016, we have omitted the additional disclosures relating to the changes in Level 3 assets measured at fair value on a recurring basis and the quantitative information about Level 3 unobservable inputs.

(b) Excludes an immaterial interest in a limited partnership that we account for using the equity method and FHLB common stock of \$1 million at December 31, 2016, which is carried at cost.

We had no transfers between Level 1 and Level 2 during the three and six months ended June 30, 2017.

**FAIR VALUE MEASUREMENTS — NON-RECURRING BASIS**

We measure the fair value of certain assets on a non-recurring basis when events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Net impairment charges recorded on assets measured at fair value on a non-recurring basis were immaterial for the three and six months ended June 30, 2017 and 2016.

## **FAIR VALUE MEASUREMENTS — VALUATION METHODOLOGIES AND ASSUMPTIONS**

See Note 23 of the Notes to Consolidated Financial Statements in Part II - Item 8 included in our 2016 Annual Report on Form 10-K for information regarding our methods and assumptions used to estimate fair value.

### **18. Subsequent Events**

#### **REVOLVING CONDUIT FACILITIES**

On July 14, 2017, Whitford Brook 2014-VFN1 Trust and OneMain Financial B3 Warehouse Trust voluntarily terminated their note purchase agreements with their respective lenders. Concurrent with the termination of the note purchase agreements, we entered into the Financial Funding IX LSA with the same third party lenders who were parties to the terminated note purchase agreements. We may borrow up to a maximum principal balance of \$600 million under the Financial Funding IX LSA, and amounts borrowed will be backed by personal loans acquired from subsidiaries of OMFH from time to time. No amounts were borrowed at closing, but may be borrowed from time to time over a 36-month revolving period which ends in June 2020, subject to the satisfaction of customary conditions precedent. During the revolving period, any amounts borrowed can be paid down in whole or in part and then redrawn. Following the revolving period, the principal balance of the outstanding loans, if any, will be reduced as cash payments are received on the underlying personal loans and will be due and payable in full in July 2021.

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

An index to our management’s discussion and analysis follows:

<b>Topic</b>	<b>Page</b>
<a href="#">Forward-Looking Statements</a>	<a href="#">46</a>
<a href="#">Overview</a>	<a href="#">48</a>
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**Forward-Looking Statements**

This report contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact but instead represent only management’s current beliefs regarding future events. By their nature, forward-looking statements involve inherent risks, uncertainties and other important factors that may cause actual results, performance or achievements to differ materially from those expressed in or implied by such forward-looking statements. We caution you not to place undue reliance on these forward-looking statements that speak only as of the date they were made. We do not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events or the non-occurrence of anticipated events. Forward-looking statements include, without limitation, statements concerning future plans, objectives, goals, projections, strategies, events or performance, and underlying assumptions and other statements related thereto. Statements preceded by, followed by or that otherwise include the words “anticipates,” “appears,” “are likely,” “believes,” “estimates,” “expects,” “foresees,” “intends,” “plans,” “projects” and similar expressions or future or conditional verbs such as “would,” “should,” “could,” “may,” or “will,” are intended to identify forward-looking statements. Important factors that could cause actual results, performance or achievements to differ materially from those expressed in or implied by forward-looking statements include, without limitation, the following:

- the inability to obtain, or delays in obtaining, cost savings and synergies from the OneMain Acquisition and risks and other uncertainties associated with the integration of the companies;
- unanticipated expenditures relating to the OneMain Acquisition;
- any litigation, fines or penalties that could arise relating to the OneMain Acquisition;
- the impact of the OneMain Acquisition on our relationships with employees and third parties;
- various risks relating to our continued compliance with the Settlement Agreement;
- changes in general economic conditions, including the interest rate environment in which we conduct business and the financial markets through which we can access capital and also invest cash flows from our Consumer and Insurance segment;
- levels of unemployment and personal bankruptcies;
- natural or accidental events such as earthquakes, hurricanes, tornadoes, fires, or floods affecting our customers, collateral, or branches or other operating facilities;

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- war, acts of terrorism, riots, civil disruption, pandemics, disruptions in the operation of our information systems, cyber-attacks or other security breaches, or other events disrupting business or commerce;
- changes in the rate at which we can collect or potentially sell our finance receivables portfolio;
- the effectiveness of our credit risk scoring models in assessing the risk of customer unwillingness or lack of capacity to repay;
- changes in our ability to attract and retain employees or key executives to support our businesses;
- changes in the competitive environment in which we operate, including the demand for our products, customer responsiveness to our distribution channels, our ability to make technological improvements, and the strength and ability of our competitors to operate independently or to enter into business combinations that result in a more attractive range of customer products or provide greater financial resources;
- risks related to the acquisition or sale of assets or businesses or the formation, termination or operation of joint ventures or other strategic alliances or arrangements, including loan delinquencies or net charge-offs, integration or migration issues, increased costs of servicing, incomplete records, and retention of customers;
- the inability to successfully and timely expand our centralized loan servicing capabilities through the integration of the Springleaf and OneMain servicing facilities;
- risks associated with our insurance operations, including insurance claims that exceed our expectations or insurance losses that exceed our reserves;
- the inability to successfully implement our growth strategy for our consumer lending business as well as various risks associated with successfully acquiring portfolios of consumer loans, pursuing acquisitions, and/or establishing joint ventures;
- declines in collateral values or increases in actual or projected delinquencies or net charge-offs;
- changes in federal, state or local laws, regulations, or regulatory policies and practices, including the Dodd-Frank Act (which, among other things, established the CFPB, which has broad authority to regulate and examine financial institutions, including us), that affect our ability to conduct business or the manner in which we conduct business, such as licensing requirements, pricing limitations or restrictions on the method of offering products, as well as changes that may result from increased regulatory scrutiny of the sub-prime lending industry, our use of third-party vendors and real estate loan servicing, or changes in corporate or individual income tax laws or regulations;
- potential liability relating to real estate and personal loans which we have sold or may sell in the future, or relating to securitized loans, if it is determined that there was a non-curable breach of a representation or warranty made in connection with such transactions;
- the costs and effects of any actual or alleged violations of any federal, state or local laws, rules or regulations, including any litigation associated therewith, any impact to our business operations, reputation, financial position, results of operations or cash flows arising therefrom, any impact to our relationships with lenders, investors or other third parties attributable thereto, and the costs and effects of any breach of any representation, warranty or covenant under any of our contractual arrangements, including indentures or other financing arrangements or contracts, as a result of any such violation;
- the costs and effects of any fines, penalties, judgments, decrees, orders, inquiries, investigations, subpoenas, or enforcement or other proceedings of any governmental or quasi-governmental agency or authority and any litigation associated therewith;
- our continued ability to access the capital markets or the sufficiency of our current sources of funds to satisfy our cash flow requirements;
- our ability to comply with our debt covenants;
- our ability to generate sufficient cash to service all of our indebtedness;

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- any material impairment or write-down of the value of our assets;
- the effects of any downgrade of our debt ratings by credit rating agencies, which could have a negative impact on our cost of and/or access to capital;
- our substantial indebtedness, which could prevent us from meeting our obligations under our debt instruments and limit our ability to react to changes in the economy or our industry, or our ability to incur additional borrowings;
- the impacts of our securitizations and borrowings;
- our ability to maintain sufficient capital levels in our regulated and unregulated subsidiaries;
- changes in accounting standards or tax policies and practices and the application of such new standards, policies and practices;
- changes in accounting principles and policies or changes in accounting estimates;
- effects of the contemplated acquisition of Fortress by an affiliate of SoftBank Group Corp.;
- any failure or inability to achieve the SpringCastle Portfolio performance requirements set forth in the SpringCastle Interests Sale purchase agreement; and
- the effect of future sales of our remaining portfolio of real estate loans and the transfer of servicing of these loans, including the environmental liability and costs for damage caused by hazardous waste if a real estate loan goes into default.

We also direct readers to other risks and uncertainties discussed in other documents we file with the SEC.

If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, our actual results may vary materially from what we may have expressed or implied by these forward-looking statements. We caution that you should not place undue reliance on any of our forward-looking statements. You should specifically consider the factors identified in this report that could cause actual results to differ before making an investment decision to purchase our common stock. Furthermore, new risks and uncertainties arise from time to time, and it is impossible for us to predict those events or how they may affect us.

## Overview

We are a leading provider of responsible personal loan products, primarily to non-prime customers. Our network of nearly 1,700 branch offices in 44 states as of June 30, 2017 and expert personnel is complemented by our online personal loan origination capabilities and centralized operations, which allow us to reach customers located outside our branch footprint. Our digital platform provides current and prospective customers the option of obtaining an unsecured personal loan via our website, [www.onemainfinancial.com](http://www.onemainfinancial.com). (The information on our website is not incorporated by reference into this report.) In connection with our personal loan business, we offer our customers credit and non-credit insurance.

In addition, we service or sub-service loans owned by third-parties; pursue strategic acquisitions and dispositions of assets and businesses, including loan portfolios or other financial assets; and may establish joint ventures or enter into other strategic alliances or arrangements from time to time.

## **OUR PRODUCTS**

Our product offerings include:

- **Personal Loans** — We offer personal loans through our branch network and over the Internet through our centralized operations to customers who generally need timely access to cash. Our personal loans are typically non-revolving with a fixed-rate and a fixed, original term of three to six years and are secured by consumer goods, automobiles, or other personal property or are unsecured. At June 30, 2017, we had over 2.2 million personal loans, representing \$13.9 billion of net finance receivables, of which 40% were secured by titled collateral, compared to 2.2 million personal loans totaling \$13.6 billion, of which 36% were secured by titled collateral at December 31, 2016.

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- **Insurance Products** — We offer our customers credit insurance (life insurance, disability insurance, and involuntary unemployment insurance) and non-credit insurance through both our branch network and our centralized operations. Credit insurance and non-credit insurance products are provided by our affiliated insurance companies, Merit, Yosemite, AHL and Triton. We also offer auto membership plans of an unaffiliated company.

Our non-originating legacy products include:

- **Real Estate Loans** — We ceased originating real estate loans in January of 2012, and during 2014, we sold \$6.4 billion real estate loans held for sale. During 2016, we sold \$308 million real estate loans held for sale. The remaining real estate loans may be closed-end accounts or open-end home equity lines of credit, generally have a fixed rate and maximum original terms of 360 months, and are secured by first or second mortgages on residential real estate. Predominantly, our first lien mortgages are serviced by third-party servicers, and we continue to provide servicing for our second lien mortgages (home equity lines of credit). At June 30, 2017, we had \$134 million of real estate loans held for investment, of which 93% were secured by first mortgages, compared to \$144 million at December 31, 2016, of which 93% were secured by first mortgages. Real estate loans held for sale totaled \$141 million and \$153 million at June 30, 2017 and December 31, 2016, respectively.
- **Retail Sales Finance** — We ceased purchasing retail sales contracts and revolving retail accounts in January of 2013. We continue to service the liquidating retail sales contracts and will provide revolving retail sales financing services on our revolving retail accounts.

## **OUR SEGMENTS**

At June 30, 2017, we had two operating segments:

- Consumer and Insurance; and
- Acquisitions and Servicing.

Beginning in 2017, we include Real Estate, which was previously presented as a distinct reporting segment, in “Other.” See Note 16 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on this change in our segment alignment and for more information about our segments. To conform to the new alignment of our segments, we have revised our prior period segment disclosures.

## **Recent Developments and Outlook**

We continue to execute our strategy to increase the proportion of our loan originations secured by titled collateral (which typically have lower yields and credit losses relative to unsecured personal loans), particularly within the former OneMain branches where secured loan originations have historically represented a smaller proportion of total originations than those of the former Springleaf branches. As we continue to increase secured loans as a proportion of our total loan portfolio, our yields may be lower in future periods relative to our historical yields; however, we also expect a proportional improvement in net credit losses over time as our portfolio matures and as secured loans become a greater proportion of our total loan portfolio.

With system conversion of the former OneMain branches having been successfully completed in the first quarter of 2017, we have resumed growth in our net finance receivables beginning in the second quarter of 2017 and expect to continue this trend for the remainder of 2017. In addition, as noted in the prior period, this branch integration, which began in the third quarter of 2016, contributed to an increase in the level of charge-offs beginning in the first quarter of 2017, yet with the successful execution of our secured lending and credit risk management strategies, we have started to experience a decline in credit losses beginning in the second quarter, and we expect this improvement to continue for the remainder of 2017. No assurance can be given, however, that these actions and strategies will be effective, that we will be successful in implementing these actions and strategies, or that we will not incur increased credit losses or declines in or lower growth of our net finance receivables in the future.

We expect to realize approximately \$275 million - \$300 million of cost synergies from the OneMain Acquisition by the end of 2017. This level of cost synergies is expected to include approximately \$200 million of reductions in operating expenses to be fully realized by the end of the fourth quarter of 2017, as well as an incremental \$75 million - \$100 million of costs that we do not expect to incur as a result of the OneMain Acquisition. Furthermore, our transition services agreement with Citigroup terminated on May 1, 2017 in accordance with its terms, and we are no longer required to make any further payments under the agreement. We also anticipate incurring approximately \$275 million of acquisition-related expenses to consolidate the two

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operating companies. As of June 30, 2017, we had incurred approximately \$207 million of acquisition-related transaction and integration expenses (\$37 million incurred during the six months ended June 30, 2017).

The estimated synergies were derived by comparing the operating expenses expected in the second half of 2017 of the combined operations to the sum of operating expenses expected to be generated on a stand-alone basis, as if each company had the same business strategies. The foregoing estimates of synergies and charges in connection with consolidating the two companies and expectations regarding when they will be fully reflected in our results are subject to various risks, uncertainties and assumptions, many of which are beyond our control. Therefore, no assurance can be given as to when or if they will be realized.

With our experienced management team, long track record of successfully accessing the capital markets, and strong demand for consumer credit, we believe we are well positioned to execute on our strategic priorities of capturing the benefits of the OneMain Acquisition and strengthening our capital base through the following key initiatives:

- Reinvigorating growth in receivables through enhanced marketing strategies and product options, including an expansion of our direct auto lending;
- Growing secured lending originations with a goal of enhancing credit performance;
- Leveraging scale and cost discipline across the Company to realize a total of approximately \$275 million - \$300 million of aggregate acquisition cost synergies, as previously discussed;
- Reducing leverage; and
- Maintaining a strong liquidity level and diversified funding sources.

Assuming the U.S. economy continues to experience slow to moderate growth, we expect to continue our long history of strong credit performance and believe the strong credit quality of our loan portfolio will continue as the result of our disciplined underwriting practices and ongoing collection efforts. We have continued to see some migration of customer activity away from traditional channels, such as direct mail, to online channels (primarily serviced through our branch network), where we believe we are well suited to capture volume due to our scale, technology, and deployment of advanced analytics.

### ***Tax Reform Proposals***

The new presidential administration and several members of the U.S. Congress have indicated significant reform of various aspects of the U.S. tax code as a top legislative priority. A number of proposals for tax reform, including significant changes to corporate tax provisions, are currently under consideration. Such changes could have a material impact, either positive or negative, on our deferred tax assets and liabilities and our consolidated financial position, results of operations and cash flows, depending on the nature and extent of any changes to the U.S. tax code that are ultimately enacted into law. Additionally, changes to the U.S. tax code could more broadly impact the U.S. economy, which could potentially result in a material impact, either positive or negative, on the demand for our products and services and the ability of our customers to repay their loans. We cannot predict if or when any of these proposals to reform the U.S. tax code will be enacted into law and, accordingly, no assurance can be given as to whether or to what extent any changes to the U.S. tax code will impact us or our customers or our financial position, results of operations or cash flows.



**Results of Operations**

**CONSOLIDATED RESULTS**

See the table below for our consolidated operating results and selected financial statistics. A further discussion of our operating results for each of our operating segments is provided under “Segment Results” below.

(dollars in millions, except per share amounts)	At or for the Three Months Ended June 30,		At or for the Six Months Ended June 30,	
	2017	2016	2017	2016
Interest income	\$ 772	\$ 741	\$ 1,531	\$ 1,572
Interest expense	203	214	405	440
Provision for finance receivable losses	236	214	481	411
Net interest income after provision for finance receivable losses	333	313	645	721
Net gain on sale of SpringCastle interests	—	—	—	167
Other revenues	121	165	262	301
Acquisition-related transaction and integration expenses	14	21	37	54
Other expenses	374	415	747	841
Income before income taxes	66	42	123	294
Income taxes	24	16	48	103
Net income	42	26	75	191
Net income attributable to non-controlling interests	—	—	—	28
Net income attributable to OMH	\$ 42	\$ 26	\$ 75	\$ 163

**Share Data:**

Weighted average number of shares outstanding:

Basic	135,249,610	134,728,465	135,234,143	134,711,612
Diluted	135,513,427	134,952,992	135,543,342	134,930,370
Earnings per share:				
Basic	\$ 0.31	\$ 0.19	\$ 0.55	\$ 1.21
Diluted	\$ 0.30	\$ 0.19	\$ 0.55	\$ 1.21

**Selected Financial Statistics (a)**

*Finance receivables held for investment:*

Net finance receivables	\$ 14,050	\$ 13,757	\$ 14,050	\$ 13,757
Number of accounts	2,231,010	2,200,682	2,231,010	2,200,682

*Finance receivables held for sale:*

Net finance receivables	\$ 141	\$ 420	\$ 141	\$ 420
Number of accounts	2,614	15,596	2,614	15,596

*Finance receivables held for investment and held for sale: (b)*

Average net receivables	\$ 13,681	\$ 14,138	\$ 13,597	\$ 15,107
Yield	22.53 %	20.99 %	22.60 %	20.83 %
Gross charge-off ratio	7.46 %	6.56 %	8.18 %	5.27 %
Recovery ratio	(0.84)%	(0.51)%	(0.87)%	(0.45)%
Net charge-off ratio	6.62 %	6.05 %	7.31 %	4.82 %
30-89 Delinquency ratio	2.19 %	2.26 %	2.19 %	2.26 %
Origination volume	\$ 2,953	\$ 2,557	\$ 4,765	\$ 4,918
Number of accounts originated	398,240	350,451	641,892	678,508

(a) See “Glossary” at the beginning of this report for formulas and definitions of our key performance ratios.

(b) Includes personal loans held for sale for the 2016 periods in connection with the Lendmark Sale, but excludes real estate loans held for sale for both periods in order to be comparable with our segment statistics disclosed in “Segment Results.”



**Comparison of Consolidated Results for the Three Months Ended June 30, 2017 and 2016**

**Interest income** increased \$31 million for the three months ended June 30, 2017 when compared to the same period in 2016 due to the net of the following:

- **Finance charges** increased \$45 million primarily due to the net of the following:
  - **Yield on finance receivables held for investment** increased primarily due to lower amortization of purchase premium on non-credit impaired finance receivables. This increase was partially offset by the continued shift of the portfolio towards secured personal loans, which generally have lower yields relative to our unsecured personal loans and lower charge-off rates. Additionally, due to the alignment of pricing and credit strategies, we have driven originations towards the higher credit quality customers who tend to have loans with lower yields and lower charge-off rates.
  - **Average net receivables held for investment** decreased primarily due to our liquidating real estate loan portfolio, including the transfers of \$257 million and \$50 million of real estate loans to finance receivables held for sale on June 30, 2016 and November 30, 2016, respectively. This decrease was partially offset by the continued growth in our personal loan portfolio.
- **Interest income on finance receivables held for sale** decreased \$14 million primarily due to the transfer of \$608 million of our personal loans to finance receivables held for sale on September 30, 2015, which were sold in the Lendmark Sale on May 2, 2016.

**Interest expense** decreased \$11 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to the following:

- **Average debt** decreased primarily due to net debt repurchases and repayments during the past 12 months, including \$466 million repurchased in connection with SFC's offerings of the 6.125% SFC Notes in May of 2017 and repayments relating to our conduit facilities. This decrease was partially offset by net debt issuances during the past 12 months relating to SFC's offerings of the 6.125% SFC Notes in May of 2017 and our securitization transactions. See Notes 8 and 9 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on our long-term debt, securitization transactions and our conduit facilities.
- **Weighted average interest rate on our debt** remained relatively unchanged, when compared to the same period in 2016.

**Provision for finance receivable losses** increased \$22 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) growth of our personal loans originated during the past 12 months, (ii) a greater proportion of charge-offs on our purchased credit impaired finance receivables in 2016, which were not recorded as charge-offs through the allowance for finance receivable losses, and (iii) the alignment and enhancement of our collection processes, which has resulted in an increase in the loans now classified as TDRs. As these loans have moved from non-TDR to TDR, the related allowance has also shifted from non-TDR to TDR. We also noted a slight increase in the allowance on these loans, as the TDR loans have a higher reserve requirement than our non-TDR portfolio.

**Other revenues** decreased \$44 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) \$22 million net gain on sale of personal loans in the 2016 period, (ii) \$14 million higher net loss on repurchases and repayments of debt in the 2017 period, and (iii) a decrease in insurance revenues of \$10 million during the 2017 period reflecting a decrease in canceled and runoff business and lower earned credit and non-credit premiums.

**Acquisition-related transaction and integration costs** decreased \$7 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to lower compensation and employee benefit costs and information technology costs associated with the OneMain Acquisition and the Lendmark Sale. See "Non-GAAP Financial Measures" below for further information regarding these costs.

**Other expenses** decreased \$41 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to the following:

- **Other operating expenses** decreased \$40 million primarily due to (i) lower costs related to a transition services agreement with Citigroup of \$17 million during the 2017 period, (ii) lower lending-related costs of \$8 million during

the 2017 period, (iii) a decrease in amortization on other intangible assets of \$5 million during the 2017 period, (iv) debt refinance fees of \$5 million during the 2016 period, and (v) lower information technology expenses of \$4 million during the 2017 period.

**Income taxes** totaled \$24 million for the three months ended June 30, 2017 compared to \$16 million for the same period in 2016. The effective tax rate for the three months ended June 30, 2017 was 36.7% compared to 37.3% for the same period in 2016. The effective tax rates for the three months ended June 30, 2017 and 2016 differed from the federal statutory rates primarily due to the effect of state income taxes.

#### ***Comparison of Consolidated Results for the Six Months Ended June 30, 2017 and 2016***

**Interest income** decreased \$41 million for the six months ended June 30, 2017 when compared to the same period in 2016 due to the net of the following:

- **Finance charges** increased \$16 million primarily due to the net of the following:
  - **Yield on finance receivables held for investment** increased primarily due to lower amortization of purchase premium on non-credit impaired finance receivables. This increase was partially offset by the continued shift of the portfolio towards secured personal loans, which generally have lower yields relative to our unsecured personal loans and lower charge-off rates. Additionally, due to the alignment of pricing and credit strategies, we have driven originations towards the higher credit quality customers who tend to have loans with lower yields and lower charge-off rates.
  - **Average net receivables held for investment** decreased primarily due to (i) the SpringCastle Interests Sale and (ii) our liquidating real estate loan portfolio, including the transfers of \$257 million and \$50 million of real estate loans to finance receivables held for sale on June 30, 2016 and November 30, 2016, respectively. This decrease was partially offset by the continued growth in our personal loan portfolio.
- **Interest income on finance receivables held for sale** decreased \$57 million primarily due to the transfer of \$608 million of our personal loans to finance receivables held for sale on September 30, 2015, which were sold in the Lendmark Sale on May 2, 2016.

**Interest expense** decreased \$35 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to the net of the following:

- **Average debt** decreased primarily due to (i) the elimination of the debt associated with the SpringCastle Interests Sale and (ii) net debt repurchases and repayments during the past 12 months, including \$466 million repurchased in connection with SFC's offerings of the 6.125% SFC Notes in May of 2017 and repayments relating to our conduit facilities. This decrease was partially offset by net debt issuances during the past 12 months relating to SFC's offerings of the 6.125% SFC Notes in May of 2017 and our securitization transactions. See Notes 8 and 9 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on our long-term debt, securitization transactions and our conduit facilities.
- **Weighted average interest rate on our debt** increased primarily due to (i) SFC's offering of the 8.25% SFC Notes in April of 2016 and (ii) the elimination of debt associated with the SpringCastle Interests Sale, which generally had a lower interest rate relative to our other indebtedness. This increase was partially offset by the repurchase of \$600 million of unsecured notes, which had a higher interest rate relative to our other indebtedness, in connection with SFC's offering of the 8.25% SFC Notes.

**Provision for finance receivable losses** increased \$70 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to higher net charge-offs in the 2017 period resulting from (i) the increase in delinquency of our personal loans from the significant amount of transition activity that took place in the third quarter of 2016 that largely charged-off in the first quarter of 2017, (ii) growth of our personal loan portfolio during the past 12 months, and (iii) a greater proportion of charge-offs on our purchased credit impaired finance receivables in 2016, which were not recorded as charge-offs through the allowance for finance receivable losses. This increase was partially offset by (i) the absence of net charge-offs on the previously owned SpringCastle Portfolio, (ii) the impairment taken on purchased credit impaired loans in the first quarter of 2016, and (iii) the increase in recoveries due to the 2017 sale of previously charged-off accounts.

**Net gain on sale of SpringCastle interests** of \$167 million for the six months ended June 30, 2016 reflected the net gain associated with the sale of our equity interest in the SpringCastle Joint Venture on March 31, 2016.

**Other revenues** decreased \$39 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) \$22 million net gain on sale of personal loans in the 2016 period, (ii) a decrease in insurance revenues of \$21 million during the 2017 period reflecting a decrease in canceled and runoff business and lower earned credit and non-credit premiums, and (iii) \$12 million higher net loss on repurchases and repayments of debt in the 2017 period. This decrease was partially offset by (i) three additional months of servicing income for the SpringCastle Portfolio in the 2017 period totaling \$9 million and (ii) \$7 million lower impairment recognized on finance receivables held for sale during the 2017 period.

**Acquisition-related transaction and integration costs** decreased \$17 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to lower compensation and employee benefit costs and information technology costs associated with the OneMain Acquisition and the Lendmark Sale. See “Non-GAAP Financial Measures” below for further information regarding these costs.

**Other expenses** decreased \$94 million for the six months ended June 30, 2017 when compared to the same period in 2016 due to the following:

- **Salaries and benefits** decreased \$29 million primarily due to a decrease in average staffing as a result of our integration of the two legacy companies.
- **Other operating expenses** decreased \$65 million primarily due to (i) lower costs related to a transition services agreement with Citigroup of \$26 million during the 2017 period, (ii) lower professional fees of \$22 million during the 2017 period, (iii) a decrease in amortization on other intangible assets of \$11 million during the 2017 period, and (iv) lower advertising fees of \$7 million during the 2017 period.

**Income taxes** totaled \$48 million for the six months ended June 30, 2017 compared to \$103 million for the same period in 2016. The effective tax rate for the six months ended June 30, 2017 was 39.0% compared to 34.9% for the same period in 2016. The effective tax rate for the six months ended June 30, 2017 differed from the federal statutory rate primarily due to the effect of state income taxes and discrete expense from share-based compensation. The effective tax rate for the six months ended June 30, 2016 differed from the federal statutory rate primarily due to the effect of the non-controlling interests in the previously owned SpringCastle Portfolio.

## NON-GAAP FINANCIAL MEASURES

### Adjusted Pretax Income (Loss)

Management uses adjusted pretax income (loss), a non-GAAP financial measure, as a key performance measure of our segments. Adjusted pretax income (loss) represents income (loss) before income taxes on a Segment Accounting Basis and excludes acquisition-related transaction and integration expenses, net gain on sale of personal loans, net gain on sale of SpringCastle interests, SpringCastle transaction costs, losses resulting from repurchases and repayments of debt, and debt refinance costs. Management believes adjusted pretax income (loss) is useful in assessing the profitability of our segments and uses adjusted pretax income (loss) in evaluating our operating performance. Adjusted pretax income (loss) is a non-GAAP measure and should be considered supplemental to, but not as a substitute for or superior to, income (loss) before income taxes, net income, or other measures of financial performance prepared in accordance with GAAP.

The reconciliations of income (loss) before income taxes attributable to OMH on a Segment Accounting Basis to adjusted pretax income (loss) attributable to OMH (non-GAAP) by segment were as follows:

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b>Consumer and Insurance</b>				
Income before income taxes - Segment Accounting Basis	\$ 144	\$ 206	\$ 286	\$ 373
Adjustments:				
Acquisition-related transaction and integration expenses	14	17	34	45
Net gain on sale of personal loans	—	(22)	—	(22)
Net loss on repurchases and repayments of debt	16	5	17	13
Debt refinance costs	—	4	—	4
Adjusted pretax income (non-GAAP)	\$ 174	\$ 210	\$ 337	\$ 413
<b>Acquisitions and Servicing</b>				
Income before income taxes attributable to OMH - Segment Accounting Basis	\$ —	\$ 1	\$ 1	\$ 193
Adjustments:				
Net gain on sale of SpringCastle interests	—	—	—	(167)
Acquisition-related transaction and integration expenses	—	1	—	1
SpringCastle transaction costs	—	—	—	1
Adjusted pretax income attributable to OMH (non-GAAP)	\$ —	\$ 2	\$ 1	\$ 28
<b>Other</b>				
Loss before income tax benefit - Segment Accounting Basis	\$ (8)	\$ (23)	\$ (21)	\$ (45)
Adjustments:				
Acquisition-related transaction and integration expenses	—	6	6	15
Net loss on repurchases and repayments of debt	—	1	—	1
Debt refinance costs	—	1	—	1
Adjusted pretax loss (non-GAAP)	\$ (8)	\$ (15)	\$ (15)	\$ (28)

Acquisition-related transaction and integration expenses incurred as a result of the OneMain Acquisition and the Lendmark Sale include (i) compensation and employee benefit costs, such as retention awards and severance costs, (ii) accelerated amortization of acquired software assets, (iii) rebranding to the OneMain brand, (iv) branch infrastructure and other fixed asset integration costs, (v) information technology costs, such as internal platform development, software upgrades and licenses, and technology termination costs, (vi) legal fees and project management costs, (vii) system conversions, including payroll, marketing, risk, and finance functions, and (viii) other costs and fees directly related to the OneMain Acquisition and integration.

**Segment Results**

See Note 16 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for (i) a description of our segments, (ii) reconciliations of segment totals to condensed consolidated financial statement amounts, (iii) methodologies used to allocate revenues and expenses to each segment, and (iv) further discussion of the differences in our Segment Accounting Basis and GAAP.

**CONSUMER AND INSURANCE**

Adjusted pretax income and selected financial statistics for Consumer and Insurance (which are reported on an adjusted Segment Accounting Basis) were as follows:

(dollars in millions)	At or for the Three Months Ended June 30,		At or for the Six Months Ended June 30,	
	2017	2016	2017	2016
Interest income	\$ 801	\$ 831	\$ 1,599	\$ 1,680
Interest expense	189	185	375	360
Provision for finance receivable losses	234	213	473	445
Net interest income after provision for finance receivable losses	378	433	751	875
Other revenues	143	158	281	307
Other expenses	347	381	695	769
Adjusted pretax income (non-GAAP)	\$ 174	\$ 210	\$ 337	\$ 413

**Selected Financial Statistics (a)**

*Finance receivables held for investment:*

Net finance receivables	\$ 13,856	\$ 13,304	\$ 13,856	\$ 13,304
Number of accounts	2,224,930	2,190,835	2,224,930	2,190,835

*Finance receivables held for investment and held for sale: (b)*

Average net receivables	\$ 13,469	\$ 13,348	\$ 13,365	\$ 13,447
Yield	23.85 %	25.04 %	24.12 %	25.12 %
Gross charge-off ratio	7.91 %	7.80 %	8.74 %	7.98 %
Recovery ratio	(1.01)%	(0.85)%	(1.06)%	(0.74)%
Net charge-off ratio	6.90 %	6.95 %	7.68 %	7.24 %
30-89 Delinquency ratio	2.13 %	2.21 %	2.13 %	2.21 %
Origination volume	\$ 2,953	\$ 2,556	\$ 4,765	\$ 4,899
Number of accounts originated	398,240	350,451	641,892	678,508

(a) See "Glossary" at the beginning of this report for formulas and definitions of our key performance ratios.

(b) Includes personal loans held for sale for the 2016 periods in connection with the Lendmark Sale.

**Comparison of Adjusted Pretax Income for the Three Months Ended June 30, 2017 and 2016**

**Interest income** decreased \$30 million for the three months ended June 30, 2017 when compared to the same period in 2016 due to the following:

- **Finance charges** decreased \$16 million primarily due to the net of the following:
  - **Yield on finance receivables held for investment** decreased primarily due to the continued shift of the portfolio towards secured personal loans, which generally have lower yields relative to our unsecured personal loans and lower charge-off rates. Additionally, due to the alignment of pricing and credit strategies, we have driven originations towards the higher credit quality customers who tend to have loans with lower yields and lower charge-off rates.

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- **Average net receivables held for investment** increased primarily due to the continued growth in our personal loan portfolio.
- **Interest income on finance receivables held for sale** of \$14 million for the three months ended June 30, 2016 resulted from the transfer of personal loans to finance receivables held for sale on September 30, 2015, which were sold in the Lendmark Sale on May 2, 2016.

**Interest expense** increased \$4 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to an increase in the utilization of financing from unsecured notes, which generally have higher interest rates relative to our other indebtedness.

**Provision for finance receivable losses** increased \$21 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to the alignment and enhancement of our collection processes, which has resulted in an increase in the loans now classified as TDRs. As these loans have moved from non-TDR to TDR, the related allowance has also shifted from non-TDR to TDR. We noted a slight increase in the allowance on these loans, as the TDR loans have a higher reserve requirement than our non-TDR portfolio.

**Other revenues** decreased \$15 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) a decrease in insurance revenues of \$10 million during the 2017 period reflecting a decrease in canceled and runoff business and lower earned credit and non-credit premiums and (ii) a decrease in investment revenues of \$7 million primarily due to decreased sales of investment securities during the 2017 period.

**Other operating expenses** decreased \$34 million for the three months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) lower costs related to a transition services agreement with Citigroup of \$17 million during the 2017 period, (ii) lower lending-related costs of \$8 million during the 2017 period, and (iii) lower information technology expenses of \$3 million during the 2017 period.

### **Comparison of Adjusted Pretax Income for the Six Months Ended June 30, 2017 and 2016**

**Interest income** decreased \$81 million for the six months ended June 30, 2017 when compared to the same period in 2016 due to the following:

- **Finance charges** decreased \$25 million primarily due to the net of the following:
  - **Yield on finance receivables held for investment** decreased primarily due to the continued shift of the portfolio towards secured personal loans, which generally have lower yields relative to our unsecured personal loans and lower charge-off rates. Additionally, due to the alignment of pricing and credit strategies, we have driven originations towards the higher credit quality customers who tend to have loans with lower yields and lower charge-off rates.
  - **Average net receivables held for investment** increased primarily due to the continued growth in our personal loan portfolio.
- **Interest income on finance receivables held for sale** of \$56 million for the six months ended June 30, 2016 resulted from the transfer of personal loans to finance receivables held for sale on September 30, 2015, which were sold in the Lendmark Sale on May 2, 2016.

**Interest expense** increased \$15 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to an increase in the utilization of financing from unsecured notes, which generally have higher interest rates relative to our other indebtedness.

**Provision for finance receivable losses** increased \$28 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to higher net charge-offs in the 2017 period resulting from (i) the increase in delinquency of our personal loans from the significant amount of transition activity that took place in the third quarter of 2016 that charged-off in the first quarter of 2017 and (ii) growth of our personal loan portfolio during the past 12 months.

**Other revenues** decreased \$26 million for the six months ended June 30, 2017 when compared to the same period in 2016 primarily due to (i) a decrease in insurance revenues of \$21 million during the 2017 period reflecting a decrease in canceled



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and runoff business and lower earned credit and non-credit premiums and (ii) a decrease in investment revenues of \$7 million due to decreased sales of investment securities and lower yield during the 2017 period.

**Other expenses** decreased \$74 million for the six months ended June 30, 2017 when compared to the same period in 2016 due to the net of the following:

- **Salaries and benefits** decreased \$23 million primarily due to a decrease in average staffing as a result of our integration of the two legacy companies.
- **Other operating expenses** decreased \$56 million primarily due to (i) lower costs related to a transition services agreement with Citigroup of \$26 million during the 2017 period, (ii) lower professional fees of \$15 million during the 2017 period, (iii) lower advertising expenses of \$8 million during the 2017 period, (iv) lower occupancy costs of \$6 million during the 2017 period, and (v) lower travel costs of \$5 million during the 2017 period. This decrease was partially offset by an increase in commissions incurred of \$7 million.
- **Insurance policy benefits and claims** increased \$5 million primarily due to a claim reserve release during 2016.

## ACQUISITIONS AND SERVICING

Adjusted pretax income attributable to OMH and selected financial statistics for Acquisitions and Servicing (which are reported on an adjusted Segment Accounting Basis) were as follows:

(dollars in millions)	Three Months Ended June 30,		At or for the Six Months Ended June 30,	
	2017	2016	2017	2016
Interest income	\$ —	\$ —	\$ —	\$ 102
Interest expense	—	—	—	20
Provision for finance receivable losses	—	—	—	14
Net interest income after provision for finance receivable losses	—	—	—	68
Other revenues	10	13	22	24
Other expenses	10	11	21	36
Adjusted pretax income (non-GAAP)	—	2	1	56
Pretax income attributable to non-controlling interests	—	—	—	28
Adjusted pretax income attributable to OMH (non-GAAP)	\$ —	\$ 2	\$ 1	\$ 28

### Selected Financial Statistics \*

*Finance receivables held for investment:*

Average net receivables	\$ —	\$ —	\$ —	\$ 828
Yield	—%	—%	—%	24.70%
Net charge-off ratio	—%	—%	—%	3.50%

\* See “Glossary” at the beginning of this report for formulas and definitions of our key performance ratios.

On March 31, 2016, we sold our equity interest in the SpringCastle Joint Venture, the primary component of our Acquisitions and Servicing segment.

## OTHER

“Other” consists of our non-originating legacy operations, which include (i) our liquidating real estate loan portfolio as discussed below, (ii) our liquidating retail sales finance portfolio (including retail sales finance accounts from our legacy auto finance operation), and (iii) our short equity personal loans that we are no longer originating.

Beginning in 2017, management no longer views or manages our real estate assets as a separate operating segment. Therefore, we are now including Real Estate, which was previously presented as a distinct reporting segment, in “Other.” To conform to this new alignment of our segments, we have revised our prior period segment disclosures.

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Adjusted pretax loss of the Other components (which are reported on an adjusted Segment Accounting Basis) were as follows:

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Interest income	\$ 6	\$ 16	\$ 12	\$ 32
Interest expense	5	15	11	28
Provision for finance receivable losses	—	2	1	4
Net interest income (loss) after provision for finance receivable losses	1	(1)	—	—
Other revenues	1	(6)	1	(17)
Other expenses	10	8	16	11
Adjusted pretax loss (non-GAAP)	\$ (8)	\$ (15)	\$ (15)	\$ (28)

Net finance receivables of the Other components (which are reported on a Segment Accounting Basis) were as follows:

(dollars in millions)	June 30,	
	2017	2016
<i>Net finance receivables held for investment:</i>		
Personal loans	\$ 6	\$ 13
Real estate loans	142	219
Retail sales finance	8	17
Total	\$ 156	\$ 249
<i>Net finance receivables held for sale:</i>		
Real estate loans	\$ 146	\$ 428

Credit Quality

**FINANCE RECEIVABLE COMPOSITION**

The following table presents the composition of our finance receivables for each of the Company's segments on a Segment Accounting Basis, as well as reconciliations to our total net finance receivables on a GAAP basis:

(dollars in millions)	Consumer and Insurance	Other	Segment to GAAP Adjustment	Consolidated Total
<b>June 30, 2017</b>				
Personal loans	\$ 13,856	\$ 6	\$ 46	\$ 13,908
Real estate loans	—	142	(8)	134
Retail sales finance	—	8	—	8
Total	\$ 13,856	\$ 156	\$ 38	\$ 14,050
<b>December 31, 2016</b>				
Personal loans	\$ 13,455	\$ 11	\$ 111	\$ 13,577
Real estate loans	—	153	(9)	144
Retail sales finance	—	12	(1)	11
Total	\$ 13,455	\$ 176	\$ 101	\$ 13,732

The largest component of our finance receivables and primary source of our interest income is our personal loan portfolio. Our personal loans are typically non-revolving with a fixed-rate and a fixed, original term of three to six years and are secured by

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consumer goods, automobiles, or other personal property or are unsecured. At June 30, 2017, 40% of our personal loans were secured by titled collateral, compared to 36% at December 31, 2016.

***Distribution of Finance Receivables by FICO Score***

There are many different categorizations used in the consumer lending industry to describe the creditworthiness of a borrower, including prime, non-prime, and sub-prime. We track and analyze the performance of our finance receivable portfolio using many different parameters, including FICO scores, which is widely recognized in the consumer lending industry.

We group FICO scores into the following credit strength categories:

- Prime: FICO score of 660 or higher
- Non-prime: FICO score of 620-659
- Sub-prime: FICO score of 619 or below

Our customers are described as prime at one end of the credit spectrum and sub-prime at the other. Our customers' demographics are in many respects near the national median, but may vary from national norms in terms of credit and repayment histories. Many of our customers have experienced some level of prior financial difficulty or have limited credit experience and require higher levels of servicing and support from our branch network.

Our net finance receivables grouped into the following categories based solely on borrower FICO credit scores at the purchase, origination, renewal, or most recently refreshed date were as follows:

(dollars in millions)	Personal Loans	Real Estate Loans	Retail Sales Finance	Total
<b>June 30, 2017 *</b>				
<i>FICO scores</i>				
660 or higher	\$ 3,857	\$ 43	\$ 4	\$ 3,904
620-659	3,717	21	1	3,739
619 or below	6,334	70	3	6,407
Unavailable	—	—	—	—
<b>Total</b>	<b>\$ 13,908</b>	<b>\$ 134</b>	<b>\$ 8</b>	<b>\$ 14,050</b>
<b>December 31, 2016</b>				
<i>FICO scores</i>				
660 or higher	\$ 3,424	\$ 41	\$ 5	\$ 3,470
620-659	3,383	23	2	3,408
619 or below	6,747	77	4	6,828
Unavailable	23	3	—	26
<b>Total</b>	<b>\$ 13,577</b>	<b>\$ 144</b>	<b>\$ 11</b>	<b>\$ 13,732</b>

\* The shift in FICO distribution reflects the alignment in FICO versions across OMH. Effective March 31, 2017, the legacy Springleaf FICO scores were refreshed to FICO 08 version, which is comparable with the legacy OneMain FICO version.

**DELINQUENCY**

We consider the delinquency status of our finance receivables as the primary indicator of credit quality. We monitor delinquency trends to evaluate the risk of future credit losses and employ advanced analytical tools to manage our exposure and appetite. Our branch team members work with customers through occasional periods of financial difficulty and offer a variety of borrower assistance programs to help customers continue to make payments. Team members also actively engage in collection activities throughout the early stages of delinquency. We closely track and report the percentage of receivables that are 30-89 days past due as a benchmark of portfolio quality, collections effectiveness, and as a strong indicator of losses in coming quarters.

When finance receivables are 60 days past due, we consider them delinquent and transfer collections management of these accounts to our centralized operations, as these accounts are considered to be at increased risk for loss. Use of our centralized

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operations teams for managing late stage delinquency allows us to apply more advanced collections technologies/tools and drives operating efficiencies in servicing. At 90 days past due, we consider our finance receivables to be nonperforming.

The following table presents (i) delinquency information of the Company's segments on a Segment Accounting Basis, (ii) reconciliations to our total net finance receivables on a GAAP basis, by number of days delinquent, and (iii) delinquency ratios as a percentage of net finance receivables:

(dollars in millions)	Consumer and Insurance	Other	Segment to GAAP Adjustment	Consolidated Total
<b>June 30, 2017</b>				
Current	\$ 13,276	\$ 120	\$ 40	\$ 13,436
30-59 days past due	177	9	(1)	185
Delinquent (60-89 days past due)	118	4	—	122
<i>Performing</i>	<u>13,571</u>	<u>133</u>	<u>39</u>	<u>13,743</u>
<i>Nonperforming (90+ days past due)</i>	285	23	(1)	307
Total net finance receivables	<u>\$ 13,856</u>	<u>\$ 156</u>	<u>\$ 38</u>	<u>\$ 14,050</u>
<i>Delinquency ratio</i>				
30-89 days past due	2.13%	8.55%	*	2.19%
30+ days past due	4.18%	23.24%	*	4.37%
60+ days past due	2.91%	17.38%	*	3.06%
90+ days past due	2.05%	14.68%	*	2.19%
<b>December 31, 2016</b>				
Current	\$ 12,799	\$ 131	\$ 103	\$ 13,033
30-59 days past due	174	10	(1)	183
Delinquent (60-89 days past due)	130	4	—	134
<i>Performing</i>	<u>13,103</u>	<u>145</u>	<u>102</u>	<u>13,350</u>
<i>Nonperforming (90+ days past due)</i>	352	31	(1)	382
Total net finance receivables	<u>\$ 13,455</u>	<u>\$ 176</u>	<u>\$ 101</u>	<u>\$ 13,732</u>
<i>Delinquency ratio</i>				
30-89 days past due	2.26%	8.32%	*	2.31%
30+ days past due	4.88%	25.88%	*	5.09%
60+ days past due	3.59%	20.16%	*	3.76%
90+ days past due	2.62%	17.56%	*	2.78%

\* Not applicable.

## ALLOWANCE FOR FINANCE RECEIVABLE LOSSES

We record an allowance for finance receivable losses to cover incurred losses on our finance receivables. Our allowance for finance receivable losses may fluctuate based upon our continual review of the credit quality of the finance receivable portfolios and changes in economic conditions.

Changes in the allowance for finance receivable losses for each of the Company's segments on a Segment Accounting Basis, as well as reconciliations to our total allowance for finance receivable losses on a GAAP basis, were as follows:

(dollars in millions)	Consumer and Insurance	Acquisitions and Servicing	Other	Segment to GAAP Adjustment	Consolidated Total
<b>Three Months Ended June 30, 2017</b>					
Balance at beginning of period	\$ 694	\$ —	\$ 30	\$ (58)	\$ 666
Provision for finance receivable losses	234	—	—	2	236
Charge-offs	(266)	—	(4)	15	(255)
Recoveries	35	—	1	(7)	29
Balance at end of period	<u>\$ 697</u>	<u>\$ —</u>	<u>\$ 27</u>	<u>\$ (48)</u>	<u>\$ 676</u>
<b>Three Months Ended June 30, 2016</b>					
Balance at beginning of period	\$ 747	\$ —	\$ 68	\$ (179)	\$ 636
Provision for finance receivable losses	213	—	2	(1)	214
Charge-offs	(259)	—	(4)	32	(231)
Recoveries	28	—	3	(13)	18
Other (a)	—	—	(35)	6	(29)
Balance at end of period	<u>\$ 729</u>	<u>\$ —</u>	<u>\$ 34</u>	<u>\$ (155)</u>	<u>\$ 608</u>
<b>Six Months Ended June 30, 2017</b>					
Balance at beginning of period	\$ 732	\$ —	\$ 31	\$ (74)	\$ 689
Provision for finance receivable losses	473	—	1	7	481
Charge-offs	(579)	—	(6)	33	(552)
Recoveries	71	—	1	(14)	58
Balance at end of period	<u>\$ 697</u>	<u>\$ —</u>	<u>\$ 27</u>	<u>\$ (48)</u>	<u>\$ 676</u>
Allowance ratio	5.03%	—%	17.69%	(b)	4.81%
<b>Six Months Ended June 30, 2016</b>					
Balance at beginning of period	\$ 769	\$ 4	\$ 70	\$ (251)	\$ 592
Provision for finance receivable losses	445	14	4	(52)	411
Charge-offs	(534)	(17)	(9)	164	(396)
Recoveries	49	3	4	(22)	34
Other (a)	—	(4)	(35)	6	(33)
Balance at end of period	<u>\$ 729</u>	<u>\$ —</u>	<u>\$ 34</u>	<u>\$ (155)</u>	<u>\$ 608</u>
Allowance ratio	5.48%	—%	13.76%	(b)	4.42%

(a) Other consists of:

- the elimination of allowance for finance receivable losses due to the transfer of real estate loans held for investment to finance receivable held for sale on June 30, 2016; and
- the elimination of allowance for finance receivable losses due to the sale of the SpringCastle Portfolio on March 31, 2016, in connection with the SpringCastle Interests Sale.



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(b) Not applicable.

The current delinquency status of our finance receivable portfolio, inclusive of recent borrower performance, along with the volume of our TDR activity, are the primary drivers that can cause fluctuations in our allowance for finance receivable losses from period to period. We monitor the allowance ratio to ensure we have a sufficient level of allowance for finance receivable losses to cover estimated incurred losses in our finance receivable portfolio.

See Note 4 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for more information about the changes in the allowance for finance receivable losses.

### **TDR FINANCE RECEIVABLES**

We make modifications to our finance receivables to assist borrowers during times of financial difficulties. When we modify a loan's contractual terms for economic or other reasons related to the borrower's financial difficulties and grant a concession that we would not otherwise consider, we classify that loan as a TDR finance receivable.

Information regarding TDR finance receivables held for investment for each of the Company's segments on a Segment Accounting Basis, as well as reconciliations to information regarding our total TDR finance receivables held for investment on a GAAP basis, were as follows:

(dollars in millions)	Consumer and Insurance	Other	Segment to GAAP Adjustment	Consolidated Total
<b>June 30, 2017</b>				
TDR net finance receivables	\$ 460	\$ 77	\$ (232)	\$ 305
Allowance for TDR finance receivable losses	186	23	(71)	138
<b>December 31, 2016</b>				
TDR net finance receivables	\$ 421	\$ 71	\$ (296)	\$ 196
Allowance for TDR finance receivable losses	154	23	(97)	80

Upon the completion of our branch integration in the first quarter of 2017, we continued the alignment and enhancement of our collection processes, which has resulted in an increase in the loans now classified as TDRs, and accordingly, we have reclassified the associated allowance for finance receivable losses. This resulted in a reduction to the allowance for non-TDR finance receivables and an increase to the allowance for TDR finance receivable losses. In aggregate, our Consumer and Insurance allowance for finance receivable losses increased by \$3 million in the second quarter of 2017. The allowance for non-TDR finance receivable losses continues to reflect our historical loss coverage.

### **Liquidity and Capital Resources**

#### **SOURCES OF FUNDS**

We finance the majority of our operating liquidity and capital needs through a combination of cash flows from operations, securitization debt, borrowings from conduit facilities, unsecured debt and equity, and may also utilize other corporate debt facilities in the future. As a holding company, all of the funds generated from our operations are earned by our operating subsidiaries.

#### ***SFC'S Offerings of 6.125% Senior Notes Due 2022***

On May 15, 2017, SFC issued \$500 million aggregate principal amount of the 2022 SFC Notes under the Indenture, pursuant to which OMH provided a guarantee of the 2022 SFC Notes on an unsecured basis. On May 30, 2017, SFC issued and sold \$500 million aggregate principal amount of the Additional SFC Notes in an add-on offering. SFC used a portion of the net proceeds from the sale of the Additional SFC Notes to repurchase approximately \$466 million aggregate principal amount of its existing 6.90% Senior Notes due 2017 at a premium to par. SFC intends to use the remaining net proceeds from the sale of the 6.125% SFC Notes for general corporate purposes, which may include additional debt repurchases and repayments. See Note 8 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on the offerings.

### ***Securizations and Borrowings from Revolving Conduit Facilities***

During the six months ended June 30, 2017, we (i) completed one consumer loan securitization and one auto securitization and (ii) exercised our right to redeem the asset-backed notes issued by SLFT 2014-A. See “Structured Financings” later in this section for further information on each of our securitization transactions.

During the six months ended June 30, 2017, we (i) terminated three revolving conduit agreements and (ii) entered into two new conduit facilities.

See Notes 8 and 9 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on our long-term debt, consumer loan securitization transactions and conduit facilities.

Subsequent to June 30, 2017, we completed the following transactions:

- On July 10, 2017, we borrowed \$50 million under the Thur River Funding LSA.
- On July 14, 2017, Whitford Brook 2014-VFN1 Trust and OneMain Financial B3 Warehouse Trust voluntarily terminated their note purchase agreements with their respective lenders. Concurrent with the termination of the note purchase agreements, we entered into the Financial Funding IX LSA with the same third party lenders who were parties to the terminated note purchase agreements. Under the Financial Funding IX LSA, we may borrow up to a maximum principal balance of \$600 million. See Note 18 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for further information on these subsequent transactions.

### **USES OF FUNDS**

Our operating subsidiaries’ primary cash needs relate to funding our lending activities, our debt service obligations, our operating expenses (including acquisition-related transaction and integration expenses), payment of insurance claims and, to a lesser extent, expenditures relating to upgrading and monitoring our technology platform, risk systems, and branch locations.

At June 30, 2017, we had \$862 million of cash and cash equivalents, and during the six months ended June 30, 2017, we generated net income of \$75 million. Our net cash outflow from operating and investing activities totaled \$114 million for the six months ended June 30, 2017. At June 30, 2017, our remaining scheduled principal and interest payments for 2017 on our existing debt (excluding securitizations) totaled \$1.0 billion. As of June 30, 2017, we had \$4.5 billion UPB of unencumbered personal loans and \$345 million UPB of unencumbered real estate loans (including \$203 million held for sale).

Based on our estimates and taking into account the risks and uncertainties of our plans, we believe that we will have adequate liquidity to finance and operate our businesses and repay our obligations as they become due for at least the next 12 months.

We have previously purchased portions of our unsecured indebtedness, and we may elect to purchase additional portions of our unsecured indebtedness in the future. Future purchases may be made through the open market, privately negotiated transactions with third parties, or pursuant to one or more tender or exchange offers, all of which are subject to terms, prices, and consideration we may determine.

### **LIQUIDITY**

#### ***Operating Activities***

Net cash provided by operations of \$740 million for the six months ended June 30, 2017 reflected net income of \$75 million, the impact of non-cash items, and an unfavorable change in working capital of \$24 million. Net cash provided by operations of \$659 million for the six months ended June 30, 2016 reflected net income of \$191 million, the impact of non-cash items, and an unfavorable change in working capital of \$99 million.

#### ***Investing Activities***

Net cash used for investing activities of \$854 million for the six months ended June 30, 2017 was primarily due to net principal originations of finance receivables held for investment and held for sale, partially offset by net sales, calls, and maturities of available-for-sale securities. Net cash provided by investing activities of \$248 million for the six months ended June 30, 2016 was primarily due to the SpringCastle Interests Sale and the Lendmark Sale and net sales, calls, and maturities of available-for-sale securities, partially offset by net principal originations of finance receivables held for investment and held for sale.



### ***Financing Activities***

Net cash provided by financing activities of \$374 million for the six months ended June 30, 2017 was primarily due to net issuances of long-term debt, including SFC's offerings of the 6.125% SFC Notes in May of 2017. Net cash used for financing activities of \$1.2 billion for the six months ended June 30, 2016 was primarily due to net repayments of long-term debt.

### ***Liquidity Risks and Strategies***

SFC's and OMFH's credit ratings are non-investment grade, which have a significant impact on our cost of, and access to, capital. This, in turn, can negatively affect our ability to manage our liquidity and our ability or cost to refinance our indebtedness.

There are numerous risks to our financial results, liquidity, capital raising, and debt refinancing plans, some of which may not be quantified in our current liquidity forecasts. These risks include, but are not limited, to the following:

- our inability to grow or maintain our personal loan portfolio with adequate profitability;
- the effect of federal, state and local laws, regulations, or regulatory policies and practices;
- potential liability relating to real estate and personal loans which we have sold or may sell in the future, or relating to securitized loans; and
- the potential for disruptions in the debt and equity markets.

The principal factors that could decrease our liquidity are customer delinquencies and defaults, a decline in customer prepayments, a prolonged inability to adequately access capital market funding, and unanticipated expenditures in connection with the integration of OneMain. We intend to support our liquidity position by utilizing some or all the following strategies:

- maintaining disciplined underwriting standards and pricing for loans we originate or purchase and managing purchases of finance receivables;
- pursuing additional debt financings (including new securitizations and new unsecured debt issuances, debt refinancing transactions and revolving conduit facilities), or a combination of the foregoing;
- purchasing portions of our outstanding indebtedness through open market or privately negotiated transactions with third parties or pursuant to one or more tender or exchange offers or otherwise, upon such terms and at such prices, as well as with such consideration, as we may determine; and
- obtaining new and extending existing secured revolving facilities to provide committed liquidity in case of prolonged market fluctuations.

However, it is possible that the actual outcome of one or more of our plans could be materially different than expected or that one or more of our significant judgments or estimates could prove to be materially incorrect.

### ***Debt Ratings***

During the second quarter of 2017, SFC's and OMFH's long-term corporate debt ratings were upgraded to B2 and B1, respectively, with a positive outlook by Moody's.

### **OUR INSURANCE SUBSIDIARIES**

Our insurance subsidiaries are subject to state regulations that limit their ability to pay dividends. State law restricts the amounts that Merit and Yosemite may pay as dividends without prior notice to the Indiana DOI and the amounts that AHL and Triton may pay as dividends without prior notice to the Texas DOI. The maximum amount of dividends, referred to as "ordinary dividends," for an Indiana or Texas domiciled life insurance company that can be paid without prior approval in a 12 month period (measured retrospectively from the date of payment) is the greater of: (i) 10% of policyholders' surplus as of the prior year-end; or (ii) the statutory net gain from operations as of the prior year-end. Any amount greater must be approved by the Indiana DOI or Texas DOI prior to its payment. The maximum ordinary dividends for an Indiana or Texas domiciled property and casualty insurance company that can be paid without prior approval in a 12 month period (measured retrospectively from the date of payment) is the greater of: (i) 10% of policyholders' surplus as of the prior year-end; or (ii) the statutory net income. Any amount greater must be approved by the Indiana DOI or Texas DOI prior to its payment. These approved dividends are called "extraordinary dividends." Our insurance subsidiaries did not pay any dividends during the six months ended June 30, 2017. During the six months ended June 30, 2016, Merit and Yosemite paid extraordinary dividends to SFC totaling \$63 million and AHL and Triton paid extraordinary dividends to OMFH totaling \$105 million.

## DEBT COVENANTS

### *SFC Debt Agreements*

The debt agreements to which SFC and its subsidiaries are a party include customary terms and conditions, including covenants and representations and warranties. Some or all of these agreements also contain certain restrictions, including (i) restrictions on the ability to create senior liens on property and assets in connection with any new debt financings and (ii) SFC's ability to sell or convey all or substantially all of its assets, unless the transferee assumes SFC's obligations under the applicable debt agreement. In addition, the OMH guarantees of SFC's long-term debt discussed above are subject to customary release provisions.

With the exception of the Junior Subordinated Debenture, none of our debt agreements require SFC or any of its subsidiaries to meet or maintain any specific financial targets or ratios. However, certain events, including non-payment of principal or interest, bankruptcy or insolvency, or a breach of a covenant or a representation or warranty, may constitute an event of default and trigger an acceleration of payments. In some cases, an event of default or acceleration of payments under one debt agreement may constitute a cross-default under other debt agreements resulting in an acceleration of payments under the other agreements.

As of June 30, 2017, SFC was in compliance with all of the covenants under its debt agreements.

**Junior Subordinated Debenture.** In January of 2007, SFC issued the Junior Subordinated Debenture, consisting of \$350 million aggregate principal amount of 60-year junior subordinated debt. The Junior Subordinated Debenture underlies the trust preferred securities sold by a trust sponsored by SFC. SFC can redeem the Junior Subordinated Debenture at par beginning in January of 2017. Effective January 16, 2017, the interest rate on the UPB of the Junior Subordinated Debenture became a variable floating rate (determined quarterly) equal to 3-month LIBOR plus 1.75%, or 2.91% as of June 30, 2017. Prior to January 16, 2017, the interest rate on the UPB of the Junior Subordinated Debenture was a fixed rate of 6.00%.

Pursuant to the terms of the Junior Subordinated Debenture, SFC, upon the occurrence of a mandatory trigger event, is required to defer interest payments to the holders of the Junior Subordinated Debenture (and not make dividend payments to SFI) unless SFC obtains non-debt capital funding in an amount equal to all accrued and unpaid interest on the Junior Subordinated Debenture otherwise payable on the next interest payment date and pays such amount to the holders of the Junior Subordinated Debenture. A mandatory trigger event occurs if SFC's (i) tangible equity to tangible managed assets is less than 5.5% or (ii) average fixed charge ratio is not more than 1.10x for the trailing four quarters.

Based upon SFC's financial results for the 12 months ended June 30, 2017, a mandatory trigger event did not occur with respect to the interest payment due in July of 2017, as SFC was in compliance with both required ratios discussed above.

### *OMFH Debt Agreements*

None of OMFH's debt agreements require OMFH or any of its subsidiaries to meet or maintain any specific financial targets or ratios. However, the OMFH Indenture does contain a number of covenants that limit, among other things, OMFH's ability and the ability of most of its subsidiaries to incur additional debt; create liens securing certain debt; pay dividends on or make distributions in respect of its capital stock or make investments or other restricted payments; create restrictions on the ability of its restricted subsidiaries to pay dividends to OMFH or make certain other intercompany transfers; sell certain assets; consolidate, merge, sell or otherwise dispose of all or substantially all of its assets; and enter into certain transactions with affiliates. The OMFH Indenture also contains customary events of default which would permit the trustee or the holders of the OMFH Notes to declare the OMFH Notes to be immediately due and payable if not cured within applicable grace periods, including the nonpayment of principal, interest or premium, if any, when due; violation of covenants and other agreements contained in the OMFH Indenture; payment default after final maturity or cross acceleration of certain material debt; certain bankruptcy and insolvency events; material judgment defaults; and the failure of any guarantee of the notes, other than in accordance with the terms of the OMFH Indenture or such guarantee. On November 8, 2016, OMH agreed to fully, unconditionally, and irrevocably guarantee the OMFH Notes.

As of June 30, 2017, OMFH was in compliance with all of the covenants under its debt agreements.

### Structured Financings

We execute private securitizations under Rule 144A of the Securities Act of 1933. As of June 30, 2017, our structured financings consisted of the following:

(dollars in millions)	Initial Note Amounts Issued (a)	Initial Collateral Balance (b)	Current Note Amounts Outstanding	Current Collateral Balance (b)	Current Weighted Average Interest Rate (a)	Collateral Type	Original Revolving Period
<b>Consumer Securitizations:</b>							
SLFT 2015-A	\$ 1,163	\$ 1,250	\$ 1,163	\$ 1,250	3.47%	Personal loans	3 years
SLFT 2015-B	314	335	314	336	3.78%	Personal loans	5 years
SLFT 2016-A	500	560	500	559	3.10%	Personal loans	2 years
SLFT 2017-A	619	685	619	685	2.98%	Personal loans	3 years
OMFIT 2014-1	760	1,004	176	389	2.90%	Personal loans	2 years
OMFIT 2014-2	1,185	1,325	541	631	3.47%	Personal loans	2 years
OMFIT 2015-1	1,229	1,397	1,229	1,356	3.74%	Personal loans	3 years
OMFIT 2015-2	1,250	1,346	1,140	1,166	3.11%	Personal loans	2 years
OMFIT 2015-3	293	330	293	321	4.21%	Personal loans	5 years
OMFIT 2016-1	459	569	459	545	4.01%	Personal loans	3 years
OMFIT 2016-2	816	1,007	816	976	4.50%	Personal loans	2 years
OMFIT 2016-3	317	397	317	385	4.33%	Personal loans	5 years
<b>Total consumer securitizations</b>	<b>8,905</b>	<b>10,205</b>	<b>7,567</b>	<b>8,599</b>			
<b>Auto Securitizations:</b>							
ODART 2016-1	700	754	314	373	2.56%	Direct auto loans	—
ODART 2017-1	268	300	268	300	2.61%	Direct auto loans	1 year
<b>Total auto securitizations</b>	<b>968</b>	<b>1,054</b>	<b>582</b>	<b>673</b>			
<b>Total secured structured financings</b>	<b>\$ 9,873</b>	<b>\$ 11,259</b>	<b>\$ 8,149</b>	<b>\$ 9,272</b>			

(a) Represents securities sold at time of issuance or at a later date and does not include retained notes.

(b) Represents UPB of the collateral supporting the issued and retained notes.

In addition to the structured financings included in the table above, we had access to 10 conduit facilities with a total borrowing capacity of \$4.8 billion as of June 30, 2017, as discussed in Note 9 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report. At June 30, 2017, no amounts were drawn under these facilities.

See “Liquidity and Capital Resources - Sources of Funds - Securitizations and Borrowings from Revolving Conduit Facilities” above for information on the securitization and conduit transactions completed subsequent to June 30, 2017.

Our overall funding costs are positively impacted by our increased usage of securitizations, as we typically execute these transactions at interest rates below those of our unsecured debt.

### Off-Balance Sheet Arrangements

We have no material off-balance sheet arrangements as defined by SEC rules. We had no off-balance sheet exposure to losses associated with unconsolidated VIEs at June 30, 2017 or December 31, 2016, other than certain representations and warranties associated with the sales of the mortgage-backed retained certificates during 2014. As of June 30, 2017, we had no repurchase activity related to these sales.

### **Critical Accounting Policies and Estimates**

We describe our significant accounting policies used in the preparation of our consolidated financial statements in Note 3 of the Notes to Consolidated Financial Statements in Part II, Item 8 of our 2016 Annual Report on Form 10-K. We consider the following policies to be our most critical accounting policies because they involve critical accounting estimates and a significant degree of management judgment:

- allowance for finance receivable losses;
- purchased credit impaired finance receivables;
- TDR finance receivables;
- fair value measurements; and
- goodwill and other intangible assets.

There have been no material changes to our critical accounting policies or to our methodologies for deriving critical accounting estimates during the six months ended June 30, 2017.

### **Recent Accounting Pronouncements**

See Note 2 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report for discussion of recently issued accounting pronouncements.

### **Seasonality**

Our personal loan volume is generally highest during the second and fourth quarters of the year, primarily due to marketing efforts, seasonality of demand, and increased traffic in branches after the winter months. Demand for our personal loans is usually lower in January and February after the holiday season. Delinquencies on our personal loans are generally lowest in the first quarter and tend to rise throughout the remainder of the year. These seasonal trends contribute to fluctuations in our operating results and cash needs throughout the year.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There have been no material changes to our market risk previously disclosed in Part II, Item 7A of our 2016 Annual Report on Form 10-K.

### **Item 4. Controls and Procedures.**

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As of June 30, 2017, we carried out an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. This evaluation was conducted under the supervision of, and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based on our evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2017 to provide the reasonable assurance described above.

#### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the second quarter of 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II — OTHER INFORMATION**

**Item 1. Legal Proceedings.**

See Note 14 of the Notes to Condensed Consolidated Financial Statements in Part I - Item 1 of this report.

**Item 1A. Risk Factors.**

There have been no material changes to our risk factors included in Part I, Item 1A of our 2016 Annual Report on Form 10-K, except for changes previously disclosed in Part II, Item 1A of our Quarterly Report on Form 10-Q for the period ended March 31, 2017, filed with the SEC on May 5, 2017.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Exhibits are listed in the Exhibit Index beginning on page 71 and incorporated by reference herein.

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ONEMAIN HOLDINGS, INC.  
(Registrant)

Date: August 4, 2017

By: /s/ Scott T. Parker  
Scott T. Parker  
Executive Vice President and Chief Financial Officer  
(Duly Authorized Officer and Principal Financial Officer)

**Exhibit Index**

**Exhibit**

- |        |   |
|--------|---|
| 4.1    | Third Supplemental Indenture, dated as of May 15, 2017, among Springleaf Finance Corporation, OneMain Holdings, Inc. and Wilmington Trust, National Association, as trustee. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed on May 15, 2017.  |
| 10.1 * | Amendment No. 3 to Second Amended and Restated Limited Liability Company Agreement of Springleaf Financial Holdings, LLC, dated as of April 5, 2017. Incorporated by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the period ended March 31, 2017, filed on May 5, 2017.  |
| 31.1   | Rule 13a-14(a)/15d-14(a) Certifications of the President and Chief Executive Officer of OneMain Holdings, Inc.  |
| 31.2   | Rule 13a-14(a)/15d-14(a) Certifications of the Executive Vice President and Chief Financial Officer of OneMain Holdings, Inc.   |
| 32.1   | Section 1350 Certifications.  |
| 101    | Interactive data files pursuant to Rule 405 of Regulation S-T: (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations, (iii) Condensed Consolidated Statements of Comprehensive Income (Loss), (iv) Condensed Consolidated Statements of Shareholders' Equity, (v) Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Condensed Consolidated Financial Statements. |

\* Management contract or compensatory plan or arrangement.

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## **Section 2: EX-31.1 (EXHIBIT 31.1)**

**Exhibit 31.1**

**Certifications**

I, Jay N. Levine, President and Chief Executive Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of OneMain Holdings, Inc. (the “registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of

financial statements for external purposes in accordance with generally accepted accounting principles;

- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2017

/s/ Jay N. Levine

Jay N. Levine

President and Chief Executive Officer

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## **Section 3: EX-31.2 (EXHIBIT 31.2)**

### **Exhibit 31.2**

#### **Certifications**

I, Scott T. Parker, Executive Vice President and Chief Financial Officer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of OneMain Holdings, Inc. (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;



- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2017

/s/ Scott T. Parker

Scott T. Parker

Executive Vice President and Chief Financial Officer

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## **Section 4: EX-32.1 (EXHIBIT 32.1)**

### **Exhibit 32.1**

#### **Certifications**

In connection with the Quarterly Report on Form 10-Q for the quarter ended June 30, 2017 of OneMain Holdings, Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of Jay N. Levine, President and Chief Executive Officer of the Company, and Scott T. Parker, Executive Vice President and Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jay N. Levine

Jay N. Levine

President and Chief Executive Officer

/s/ Scott T. Parker

Scott T. Parker

Executive Vice President and Chief Financial Officer

Date: August 4, 2017

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